# MODEC, INC.

### 2005 HALF-YEAR RESULTS ANALYSTS PRESENTATION

August 19, 2005

### MODEC

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# I. 2005 HALF-YEAR HIGHLIGHT

- **1. NEWLY ORDERED PROJECTS**
- 2. CONSTRUCTION WORKS
- **3. PROSPECTIVE PROJECTS**
- CURRENT PROSPECTIVE PROJECTS
- OTHER TOPICS
- PROJECT LOCATION
- CHARTER and O&M PERIOD

### 2005 HALF-YEAR HIGHLIGHT 1. NEWLY ORDERED PROJECTS

KNOC Rong Doi FSO (Vietnam) Client: KNOC (Korea National Oil Corporation) EPCI + Time Charter (New-built) Charter Period: 7 years+option(max.30 years First Oil: Planned 2nd half 2006 Shipyard: Yantai Raffles Shipyard (China) 300,000 bbl Storage; 18,000 bopd Inlet



Petrobras Espadarte Sul FPSO (Brazil) Client: Petrobras EPCI + Time Charter (Conversion) Charter Period: 8 years+four(4)-1 year option First Oil: Planned 1st half 2007 Shipyard: Jurong Shipyard (Singapore) 1,600,000 bbl Storage; 100,000 bopd

Petrobras PRA-1 FSO (Brazil) Client: Petrobras EPCI + Time Charter (Conversion) Charter Period: 20 years First Oil: 2007 1Q Shipyard: Jurong Shipyard (Singapore) 2,200,000 bbl Storage; 630,000 bopd Inlet

### 2005 HALF-YEAR HIGHLIGHT 2. CONSTRUCTION WORKS



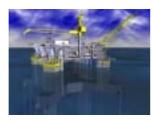
Santos Mutineer-Exeter FPSO (Australia) 2005 March : First Oil 2005 April : Charter Start



CNR Baobab FPSO (Cote d'Ivoire) 2005 May : Charter Start 2005 August : First Oil

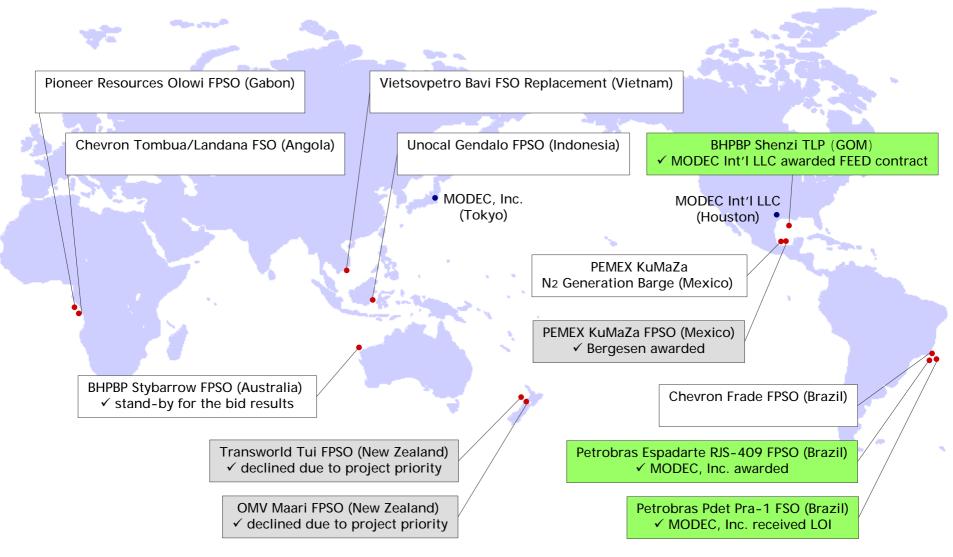


PEARL Jasmine FPSO (Thailand) 2005 June : First Oil & Charter Start

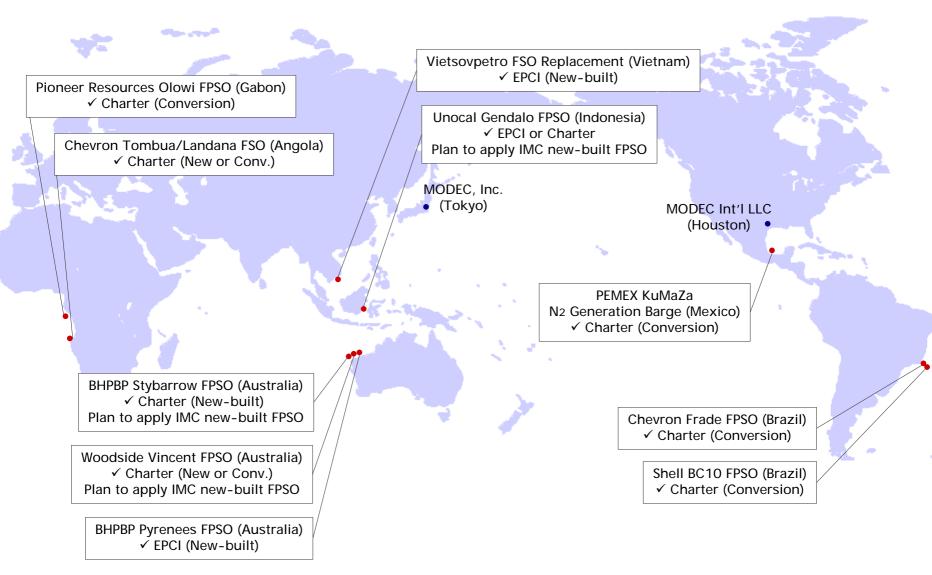


Amerada Hess Oveng & Okume/Ebano TLPs (Eq. Guinea) Construction progressing on schedule 2006 2Q Installation Planned

### 2005 HALF-YEAR HIGHLIGHT 3. PROSPECTIVE PROJECTS



### **CURRENT PROSPECTIVE PROJECTS**



### **OTHER TOPICS**

January



Relief efforts for Tsunami victims to Indonesian government (USD 100,000) and Thai government (JPY 5,000,000)

March Deputy Prime Minister of Cambodia and Director General of Cambodia National Petroleum Authority visited MODEC Tokyo office



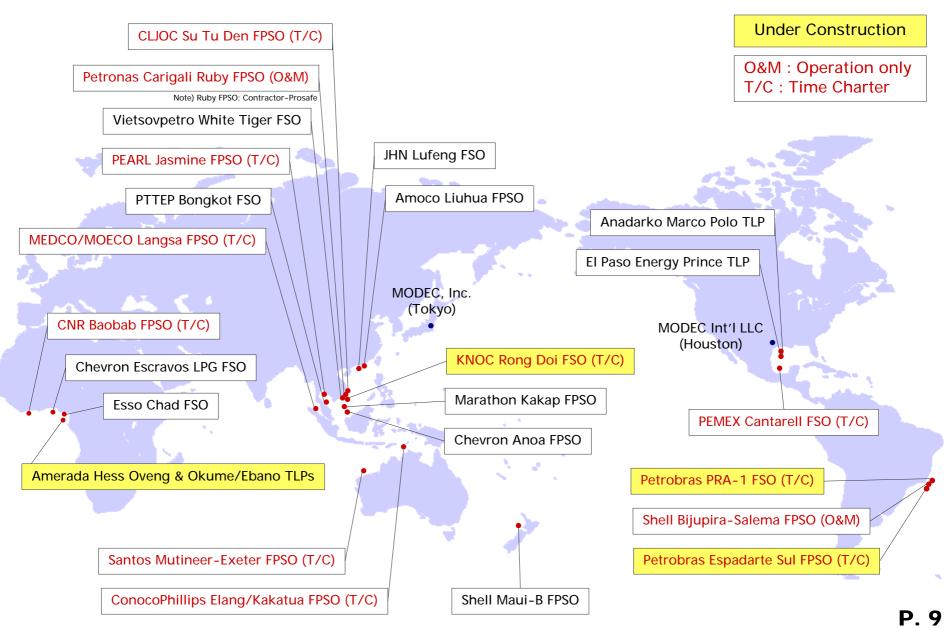
Contribution of USD 50,000 to East Timorese technical training center for supporting Occupational training for young engineers

May

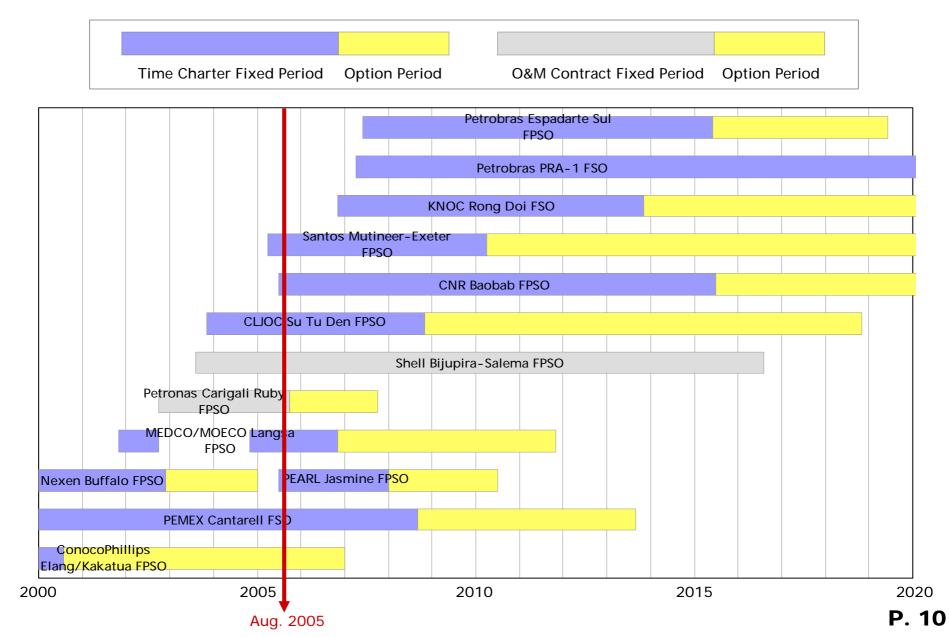


MODEC signed Corporation Agreement to explore the Brazilian oil services market

### **PROJECT LOCATION**



### **CHARTER and O&M PERIOD**

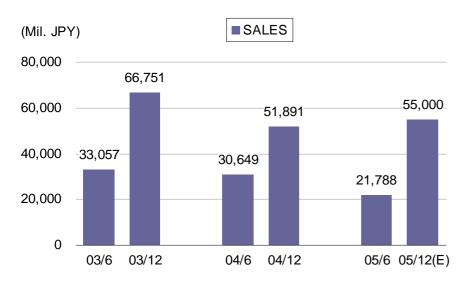


# II. PROFIT & LOSS

- SALES

- SALES by SERVICE TYPES & AREAS
- ORDERS by SERVICE TYPES
- ORDER BACKLOGS by SERVICE TYPES
- ORDINARY INCOME
- NET INCOME

### SALES



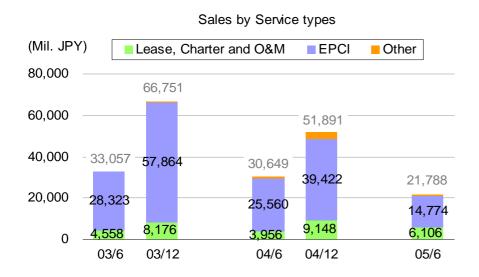
SALES Progress Ratio by Service Types

(Mil. JPY)

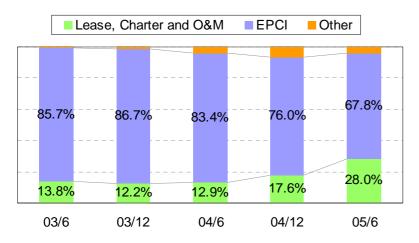
|                              | 2005/6 | 2005/12(E) | Progress<br>Ratio |  |
|------------------------------|--------|------------|-------------------|--|
| EPCI                         | 14,774 | 42,000     | 35.2%             |  |
| Lease, Charter and Operation | 6,106  | 12,000     | 50.9%             |  |

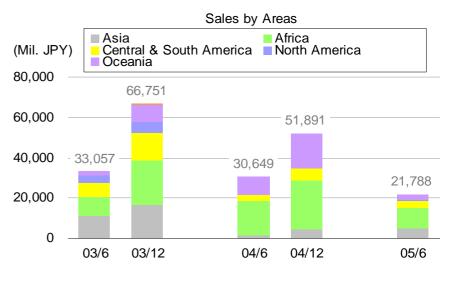
|                         |                             |        |       |        |      |        |       | 04-05    | (N     | /lil. JPY) |
|-------------------------|-----------------------------|--------|-------|--------|------|--------|-------|----------|--------|------------|
|                         |                             | 2003/  | 6     | 2004/0 | 6    | 2005/  | 6     | Valiance | 2004/* | 12         |
| Sales                   |                             | 33,057 |       | 30,649 |      | 21,788 |       | 28.9%    | 51,891 |            |
| Gross Profit            | Gross Profit Ratio          | 4,224  | 12.8% | 2,601  | 8.5% | 4,174  | 19.1% | 60.5%    | 7,338  | 14.1%      |
| Operating Profit        | Operating Profit Ratio      | 2,148  | 6.5%  | 702    | 2.3% | 2,098  | 9.6%  | 198.8%   | 3,779  | 7.3%       |
| Other Income            |                             | 146    |       | 796    |      | 1,064  |       | 33.7%    | 1,342  |            |
| Other Expenses          |                             | 799    |       | 578    |      | 548    |       | 5.2%     | 1,420  |            |
| Ordinary Income         | Ordinary Income Ratio       | 1,495  | 4.5%  | 920    | 3.0% | 2,614  | 12.0% | 184.1%   | 3,701  | 7.1%       |
| Extraordinary Income    |                             | 381    |       | 41     |      | -      |       | -        | 41     |            |
| Extraordinary Loss      |                             | -      |       | 346    |      | -      |       | -        | 329    |            |
| Income before Income Ta | axes and Minority Interests | 1,877  |       | 615    |      | 2,614  |       | 324.9%   | 3,414  |            |
| Net Income              | Net Income Ratio            | 1,005  | 3.0%  | 814    | 2.7% | 1,500  | 6.9%  | 84.2%    | 2,230  | 4.3%       |

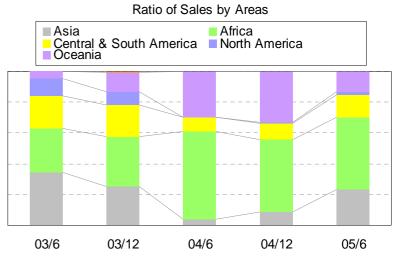
### **SALES by SERVICE TYPES & AREAS**



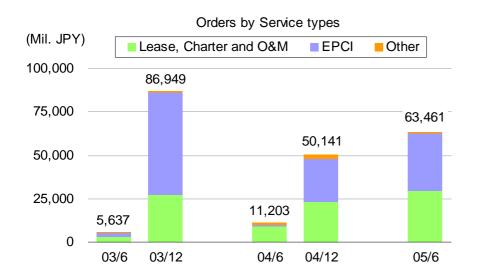
#### Ratio of Sales by Service types





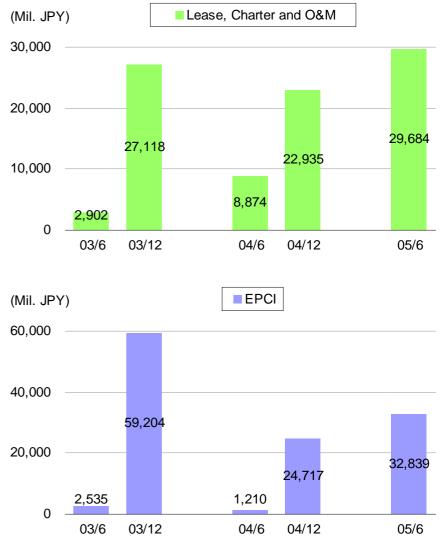


### **ORDERS by SERVICE TYPES**



Main Projects

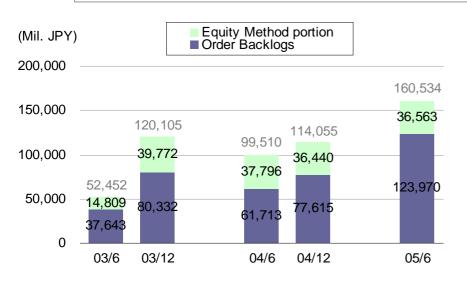
- EPCI
  - ♦ Petrobras Espadarte Sul FPSO
- Charter and O&M
  - KNOC Rong Doi FSO
  - Petrobras Espadarte Sul FPSO
    (O&M only: MODEC's affiliate awarded FPSO lease



### MODEC

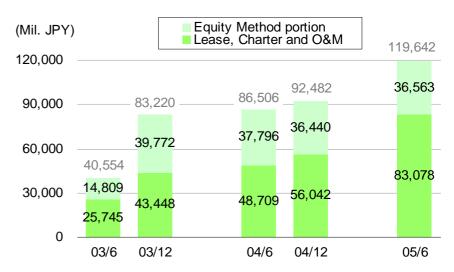
### **ORDER BACKLOGS by SERVICE TYPES**

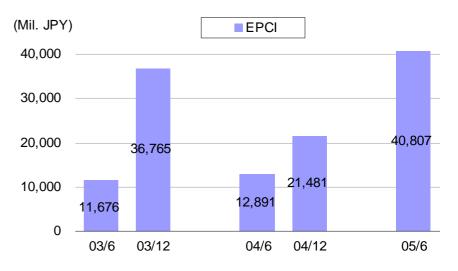
indicates MODEC group's share in the "Lease, Charter and O&M services" of our affiliates accounted for by the equity method.



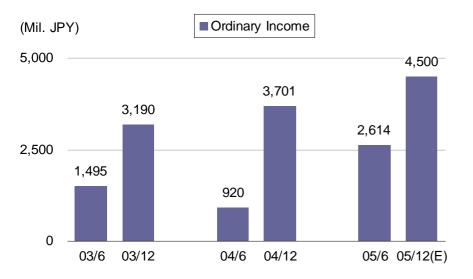
Main Projects

- EPCI
  - Amerada Hess Oveng TLP & Okume/Ebano TLP project
- Charter and O&M
  - Santos Mutineer-Exeter FPSO
  - CNR Baobab FPSO
  - Shell Bijupira-Salema FPSO





### **ORDINARY INCOME**



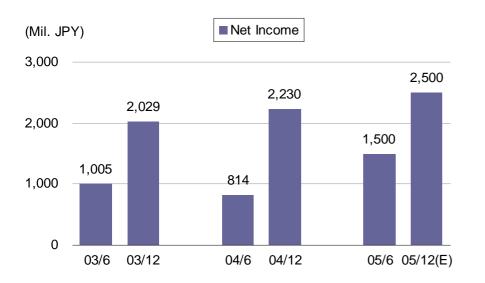
Influence of Unrealized Profits Elimination

(Mil. JPY)

|            | 2004/6 | 2005/6 |
|------------|--------|--------|
| Eliminated | 895    | 407    |
| Realized   | 14     | 1,175  |
| Influence  | 881    | 768    |
| Balance    | 2,132  | 1,806  |

|                        |                             |        |       |        |      |        |       | 04-05    | (N     | /iil. JPY) |
|------------------------|-----------------------------|--------|-------|--------|------|--------|-------|----------|--------|------------|
|                        |                             | 2003/  | 6     | 2004/  | 6    | 2005/  | /6    | Valiance | 2004/* | 12         |
| Sales                  |                             | 33,057 |       | 30,649 |      | 21,788 |       | 28.9%    | 51,891 |            |
| Gross Profit           | Gross Profit Ratio          | 4,224  | 12.8% | 2,601  | 8.5% | 4,174  | 19.1% | 60.5%    | 7,338  | 14.1%      |
| Operating Profit       | Operating Profit Ratio      | 2,148  | 6.5%  | 702    | 2.3% | 2,098  | 9.6%  | 198.8%   | 3,779  | 7.3%       |
| Other Income           |                             | 146    |       | 796    |      | 1,064  |       | 33.7%    | 1,342  |            |
| Other Expenses         |                             | 799    |       | 578    |      | 548    |       | 5.2%     | 1,420  |            |
| Ordinary Income        | Ordinary Income Ratio       | 1,495  | 4.5%  | 920    | 3.0% | 2,614  | 12.0% | 184.1%   | 3,701  | 7.1%       |
| Extraordinary Income   |                             | 381    |       | 41     |      | -      |       | -        | 41     |            |
| Extraordinary Loss     |                             | -      |       | 346    |      | -      |       | -        | 329    |            |
| Income before Income T | axes and Minority Interests | 1,877  |       | 615    |      | 2,614  |       | 324.9%   | 3,414  |            |
| Net Income             | Net Income Ratio            | 1,005  | 3.0%  | 814    | 2.7% | 1,500  | 6.9%  | 84.2%    | 2,230  | 4.3%       |

### **NET INCOME**



 Realization of deferred profits from CNR Baobab FPSO construction works pushed up the net income ratio

04-05

|                      |                              |        |       |        |      |        |       | 04 00    | (      | ,     |
|----------------------|------------------------------|--------|-------|--------|------|--------|-------|----------|--------|-------|
|                      |                              | 2003/  | /6    | 2004/  | 6    | 2005   | /6    | Valiance | 2004/  | 12    |
| Sales                |                              | 33,057 |       | 30,649 |      | 21,788 |       | 28.9%    | 51,891 |       |
| Gross Profit         | Gross Profit Ratio           | 4,224  | 12.8% | 2,601  | 8.5% | 4,174  | 19.1% | 60.5%    | 7,338  | 14.1% |
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| Other Income         |                              | 146    |       | 796    |      | 1,064  |       | 33.7%    | 1,342  |       |
| Other Expenses       |                              | 799    |       | 578    |      | 548    |       | 5.2%     | 1,420  |       |
| Ordinary Income      | Ordinary Income Ratio        | 1,495  | 4.5%  | 920    | 3.0% | 2,614  | 12.0% | 184.1%   | 3,701  | 7.1%  |
| Extraordinary Income |                              | 381    |       | 41     |      | -      |       | -        | 41     |       |
| Extraordinary Loss   |                              | -      |       | 346    |      | -      |       | -        | 329    |       |
| Income before Income | Taxes and Minority Interests | 1,877  |       | 615    |      | 2,614  |       | 324.9%   | 3,414  |       |
| Net Income           | Net Income Ratio             | 1,005  | 3.0%  | 814    | 2.7% | 1,500  | 6.9%  | 84.2%    | 2,230  | 4.3%  |
|                      |                              |        |       |        |      |        |       |          |        |       |

(Mil. JPY)

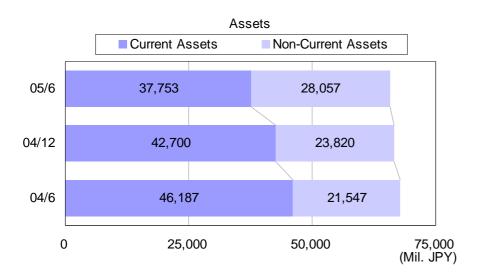
# III. BALANCE SHEET & CASH FLOW

- ASSETS

- LIABILITIES & SHAREHOLDERS' EQUITY
- CASH FLOW

### ASSETS

(Mil. JPY)



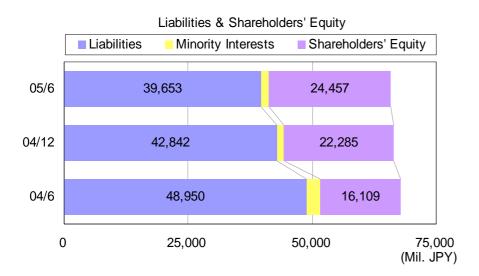
### Factors for Non-current Assets Increase

- Investments in affiliates (SPC) and Long-term loans receivable
- Construction in progress of KNOC Rong Doi FSO project

|                             | 04/6   | 04/12  | 05/6   | 04/12-<br>05/6<br>Valiance |
|-----------------------------|--------|--------|--------|----------------------------|
| Current Assets              | 46,187 | 42,700 | 37,753 | 4,946                      |
| Cash and time deposits      | 9,699  | 14,061 | 10,529 | 3,531                      |
| Accounts receivable - trade | 16,590 | 14,059 | 12,063 | 1,995                      |
| Inventories                 | 0      | 165    | 498    | 333                        |
| Short-term loans receivable | 15,238 | 9,783  | 10,821 | 1,037                      |
| Other                       | 4,658  | 4,630  | 3,840  | 790                        |
| Non-Current Assets          | 21,547 | 23,820 | 28,057 | 4,237                      |
| Lease Assets (FPSOs)        | 5,940  | 5,606  | 5,504  | 101                        |
| Investment securities       | 3,540  | 3,882  | 5,309  | 1,427                      |
| Long-term lease receivable  | 7,499  | 6,273  | 5,840  | 433                        |
| Long-term loans receivable  | 2,185  | 1,745  | 3,060  | 1,315                      |
| Goodwill on consolidation   | 544    | 3,768  | 3,977  | 208                        |
| Construction in progress    | 36     | 0      | 1,622  | 1,622                      |
| Other                       | 1,800  | 2,545  | 2,743  | 198                        |
| Total Assets                | 67,735 | 66,521 | 65,811 | 709                        |

### LIABILITIES & SHAREHOLDERS' EQUITY

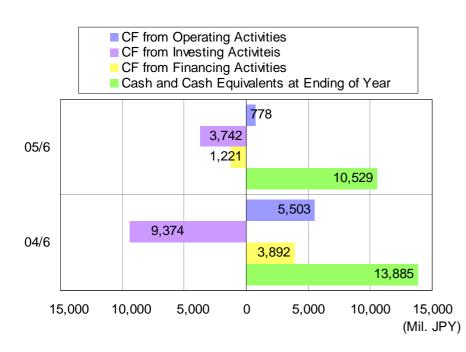
(Mil. JPY)



 Liabilities decreased due to payment of accounts payable - trade

|   | 04/6   | 04/12  | 05/6   | 04/12-<br>05/6<br>Valiance |
|---|--------|--------|--------|----------------------------|
| Current Liabilities                                   | 39,724 | 34,909 | 30,921 | 3,988                      |
| Accounts payable - trade                              | 14,408 | 10,255 | 6,447  | 3,808                      |
| Short-term loans payable                              | 15,628 | 12,663 | 16,335 | 3,672                      |
| Current portion of long-term<br>loans payable         | 6,875  | 6,652  | 2,784  | 3,867                      |
| Other   | 2,810  | 5,337  | 5,353  | 15                         |
| Long-term Liabilities                                 | 9,225  | 7,932  | 8,732  | 799                        |
| Long-term loans payable                               | 7,560  | 6,345  | 7,023  | 677                        |
| Other   | 1,665  | 1,587  | 1,708  | 121                        |
| Total Liabilities                                     | 48,950 | 42,842 | 39,653 | 3,188                      |
| Minority Interests in<br>Consolidated<br>Subsidiaries | 2,675  | 1,393  | 1,699  | 306                        |
| Common Stock  | 4,659  | 7,159  | 7,159  | -                          |
| Capiral surplus and<br>Retained earnings              | 11,403 | 15,206 | 16,567 | 1,360                      |
| Other   | 46     | 80     | 731    | 812                        |
| Total Shareholders'<br>Equity                         | 16,109 | 22,285 | 24,457 | 2,172                      |
| Total Liabilities and Shareholders' Equity            | 67,735 | 66,521 | 65,811 | 709                        |

### **CASH FLOW**



|  |       |       | (Mil. JPY) |
|--|-------|-------|------------|
| CF from Financing Activities                 | 04/6  | 05/6  | Valiance   |
| Increase in short-term loans paybale,<br>net | 7,050 | 2,954 | 4,096      |
| Proceeds from long-term loans<br>paybale     | 162   | 2,094 | 1,931      |
| Repayment of long-term loans payable         | 3,010 | 6,086 | 3,076      |
| Cash dividends, paid                         | 222   | 127   | 95         |
| Other  | 87    | 56    | 31         |
| Net Cash provided by Financing<br>Activities | 3,892 | 1,221 | 5,114      |

| CF from Operating Activities                              | 04/6  | 05/6  | (Mil. JPY)<br><b>Valiance</b> |
|---|-------|-------|-------------------------------|
| Income before income taxes and<br>minority interests      | 615   | 2,614 | 1,998                         |
| Depreciation and amortization                             | 268   | 497   | 229                           |
| Interest expense  | 323   | 471   | 148                           |
| Decrease (Incraese) in Accounts receivable - trade        | 404   | 4,693 | 5,097                         |
| Decrease (Incraese) in Inventories                        | 1,946 | 333   | 2,280                         |
| Increase (Decrease) in Accounts<br>payable - trade        | 2,911 | 4,264 | 7,175                         |
| Other   | 753   | 849   | 95                            |
| Total   | 4,907 | 2,829 | 2,077                         |
| Interest paid   | 244   | 658   | 413                           |
| Income taxes paid   | 366   | 1,543 | 1,176                         |
| Other   | 1,207 | 149   | 1,057                         |
| Net Cash provided by Operating<br>Activiteis              | 5,503 | 778   | 4,725                         |
| <b>CF</b> from Investing Activities                       | 04/6  | 05/6  | Valiance                      |
| Purchases of property and equipment and intangible assets | 3,062 | 2,129 | 933                           |
| Purchases of investments in affiliates                    | 562   | 1,076 | 514                           |
| Disbursement of long-term loans receivable                | 4,855 | 1,392 | 3,463                         |
| Other   | 894   | 855   | 1,749                         |
| Net Cash used in Investing<br>Activities                  | 9,374 | 3,742 | 5,631                         |
|   |       |       | Р                             |

# **IV. FINANCIAL INDICATOR**

- FINANCIAL INDICATOR

### **FINANCIAL INDICATOR**

|   | 03/6   | 04/6   | 05/6   | Valiance | 04/12  |
|---|--------|--------|--------|----------|--------|
| Operating profit                                      | 2,148  | 702    | 2,098  | 1,395    | 3,779  |
| Depreciation and amortization                         | 1,316  | 268    | 497    | 229      | 635    |
| Amortization of consolidated difference               | -      | 13     | 13     | -        | 26     |
| Lease Assets (Cantarell FSO, Inc., S.A. de C.V.)      | 711    | 747    | 966    | 219      | 1,594  |
| ЕВПДА   | 4,175  | 1,730  | 3,574  | 1,844    | 6,034  |
| Operating profit (Equity Method portion)              | 144    | 446    | 572    | 126      | 651    |
| Depreciation and amortization (Equity Method portion) | 131    | 695    | 850    | 155      | 1,456  |
| EBITDA (After adjustment)                             | 4,450  | 2,871  | 4,995  | 2,124    | 8,141  |
| Interest expense                                      | 419    | 323    | 471    | 148      | 685    |
| Interest expense (Equity Method portion)              | 36     | 165    | 399    | 234      | 390    |
| Interest expense (After adjustment)                   | 455    | 488    | 870    | 382      | 1,075  |
| EBITDA Interest Coverage Ratio                        | 9.8    | 5.9    | 5.7    | 0.2      | 7.6    |
|   |        |        |        |          |        |
| Interest accruing debts                               | 25,684 | 30,064 | 26,143 | 3,920    | 25,661 |
| Interest Accruing debts (Equity Method portion)       | 10,154 | 7,837  | 28,721 | 20,884   | 24,380 |
| Cash and time deposits                                | 7,987  | 9,699  | 10,529 | 830      | 14,061 |
| Cash and time deposits (Equity Method portion)        | 329    | 860    | 956    | 96       | 1,093  |
| Net interest accruing debts (After adjustment)        | 27,522 | 27,342 | 43,378 | 16,036   | 34,887 |
| Net interest accruing debts / EBITDA                  | 3.1    | 4.8    | 4.3    | 0.5      | 4.3    |
|   |        |        |        |          |        |
| ROE (%)   | 20.0   | 10.4   | 12.8   | 2.4      | 11.9   |
| ROA (%)   | 3.9    | 2.4    | 4.6    | 2.2      | 3.5    |
| Equity Ratio (%)                                      | 20.1   | 23.8   | 37.2   | 13.4     | 33.5   |
| After appuelized rate                                 |        |        |        |          |        |

After annualized rate

(Mil. JPY)