

MODEC, Inc. 2015 Financial Results Analysts Presentation

February 10, 2016





MODEC, Inc. 2015 Financial Results

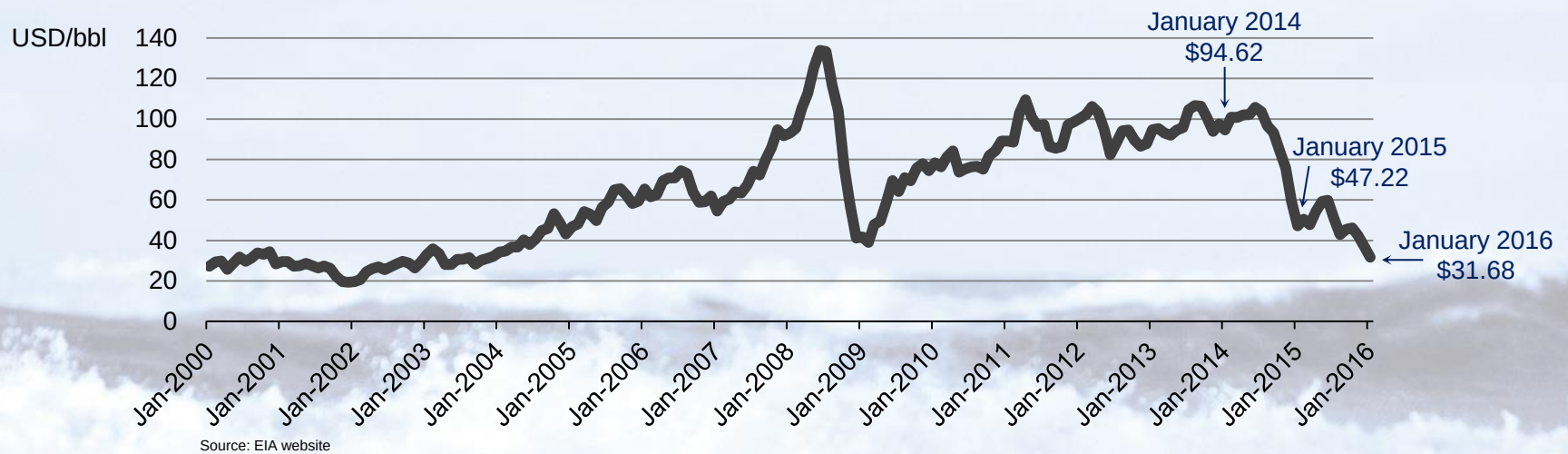
Highlight

Market Review
& Outlook

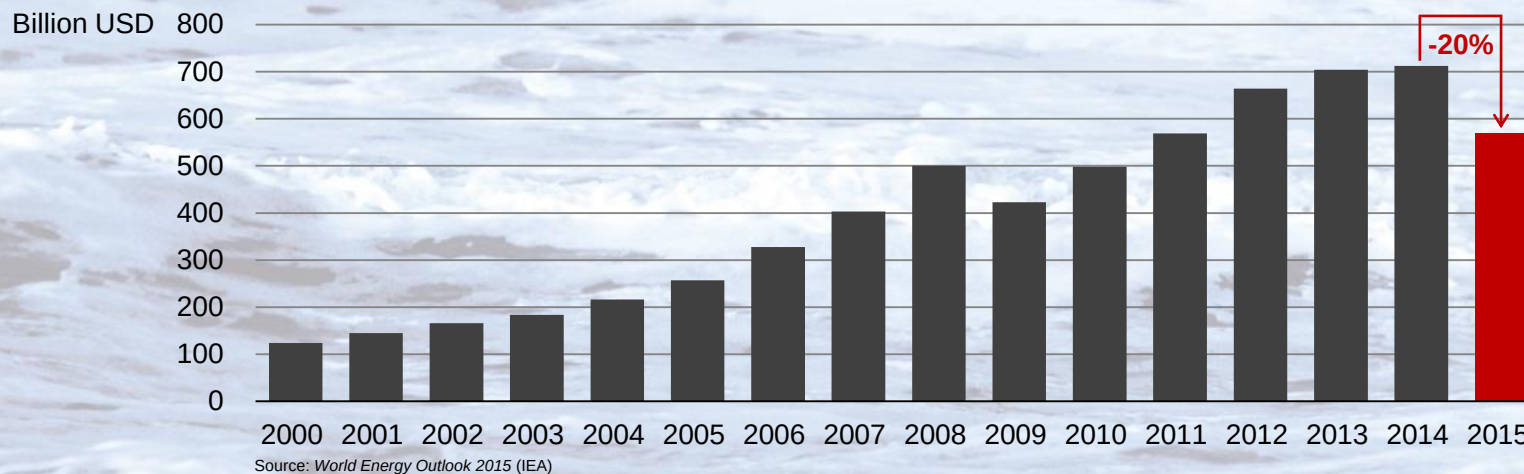
Financial
Results

FY2015 : Business Environment

Oil Price (WTI)

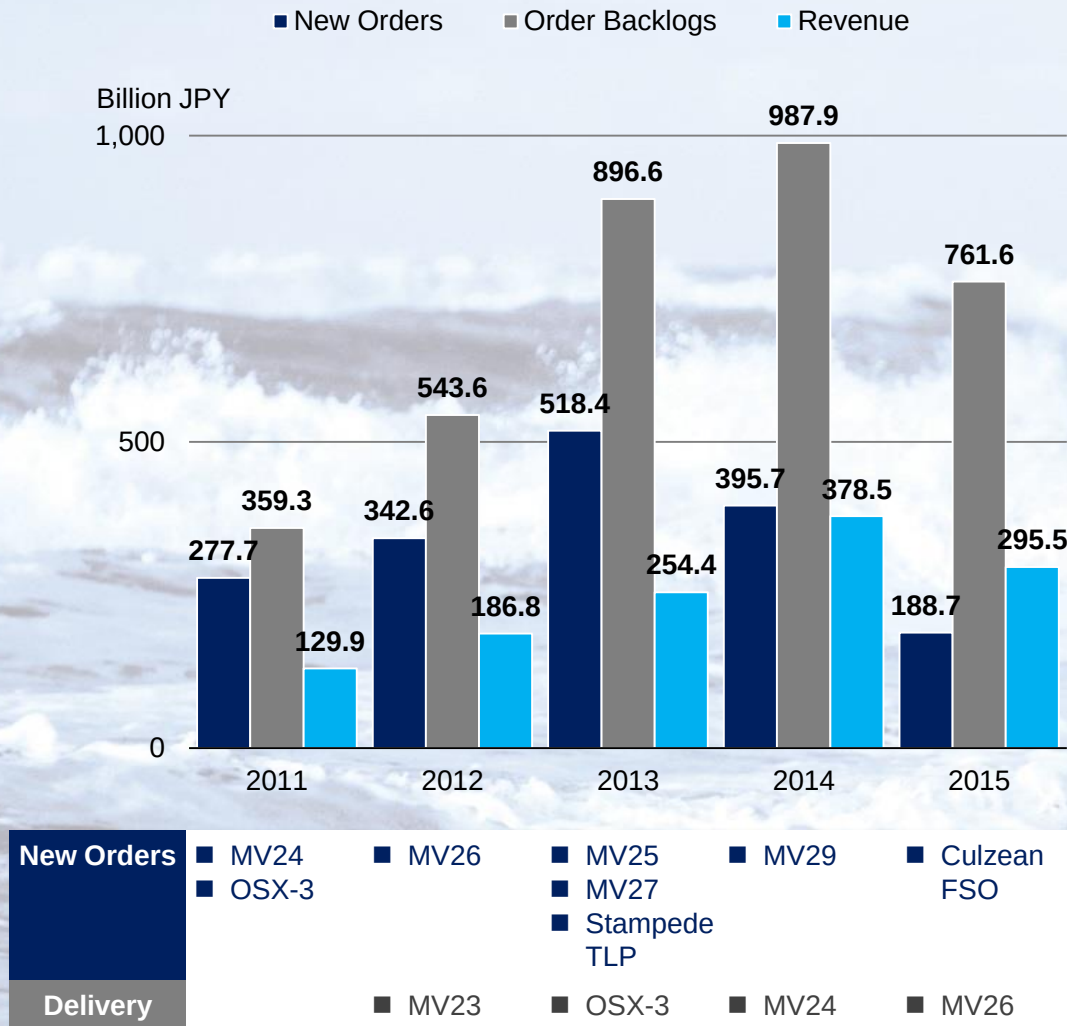


Global Upstream Oil and Gas Investment



FY2015 : Highlight

New Orders / Revenue / Order backlogs



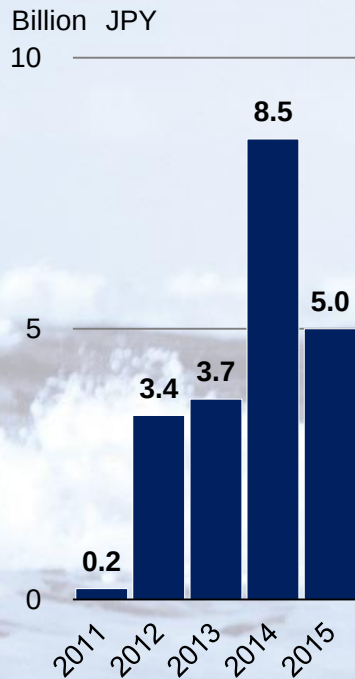
- New order 188.7 billion JPY
 - Maersk Culzean FSO (EPC contract)
- Revenue 295.5 billion JPY
 - EPC progressed on track
 - MV25 (Tullow TEN)
 - MV27 (Petrobras Carioca)
 - MV29 (Petrobras Tartaruga Verde)
 - MV26 (Petrobras Iracema Norte) started production in July 2015



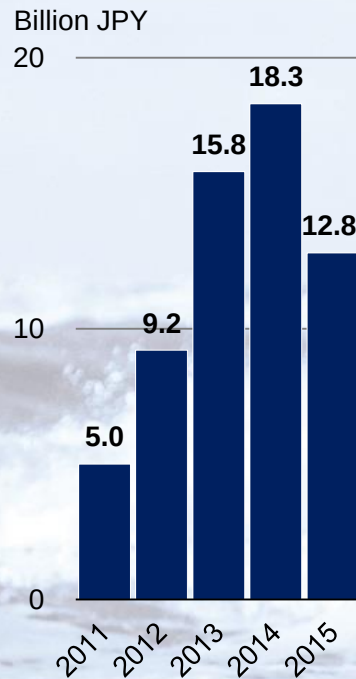
FPSO Prof. John Evans
Atta Mills (MV25)

FY2015 : Highlight

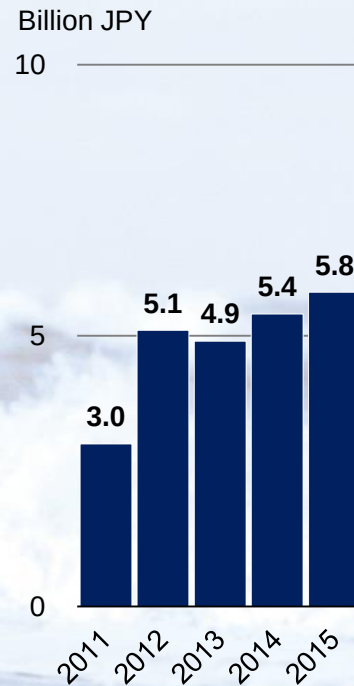
Operating Profit



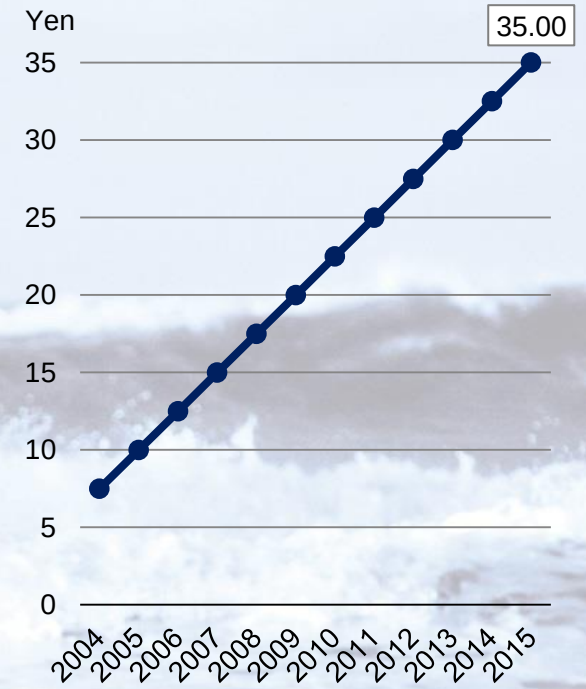
Ordinary Profit



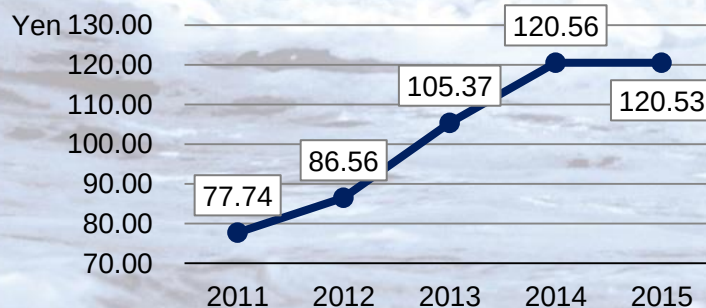
Net Income



Dividends per Share



Exchange Rate on Closing Dates (\$/¥)



- Proposed annual dividends 35 yen per share; dividends for FY2016 to increase (12 consecutive years)

FY2015 : Highlight

- **MV26**

Five months early delivery; MODEC's 10th unit for Brazil (MODEC's 4th unit for pre-salt)

Client: Petrobras

Contract: EPCI

Location: Iracema Norte field, Brazil

Water Depth: 2,240m

First Oil: July 2015

Oil Production: 150,000 bopd

Storage Capacity: 1,600,000 bbls

Mooring: Spread mooring



FPSO Cidade de Itaguaí MV26

- **Maersk Culzean FSO**

Secured award for a newbuild FSO; entry into North Sea market

Client: Maersk Oil

Contract: EPC

Location: Culzean field, UK

Water Depth: 90m

Delivery: 1H 2018 (planned)

Oil Production: 25,000 bopd inlet

Storage Capacity: 350,000 bbls

Mooring: Internal Turret

Charter service start in 2016

- **MV25**

(Tullow T.E.N., Ghana)

- **MV27**

(Petrobras Carioca, Brazil)



FPSO Cidade de Caraguatatuba MV27

2015

July

Aug

Sep

2016

2H

- **MV16**

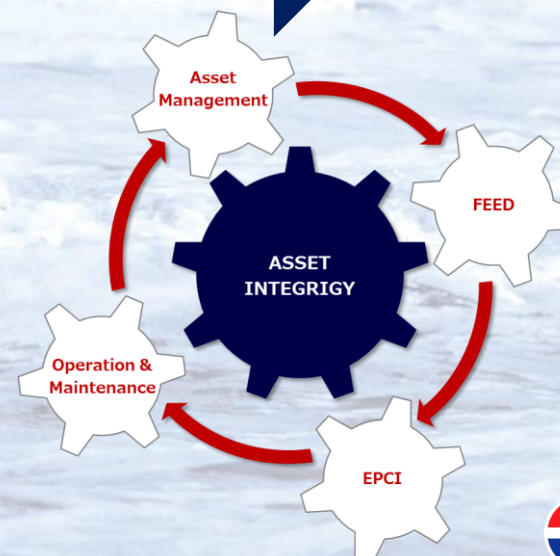
(BHPB Stybarrow, Australia)

Charter terminated

(November 2007~)



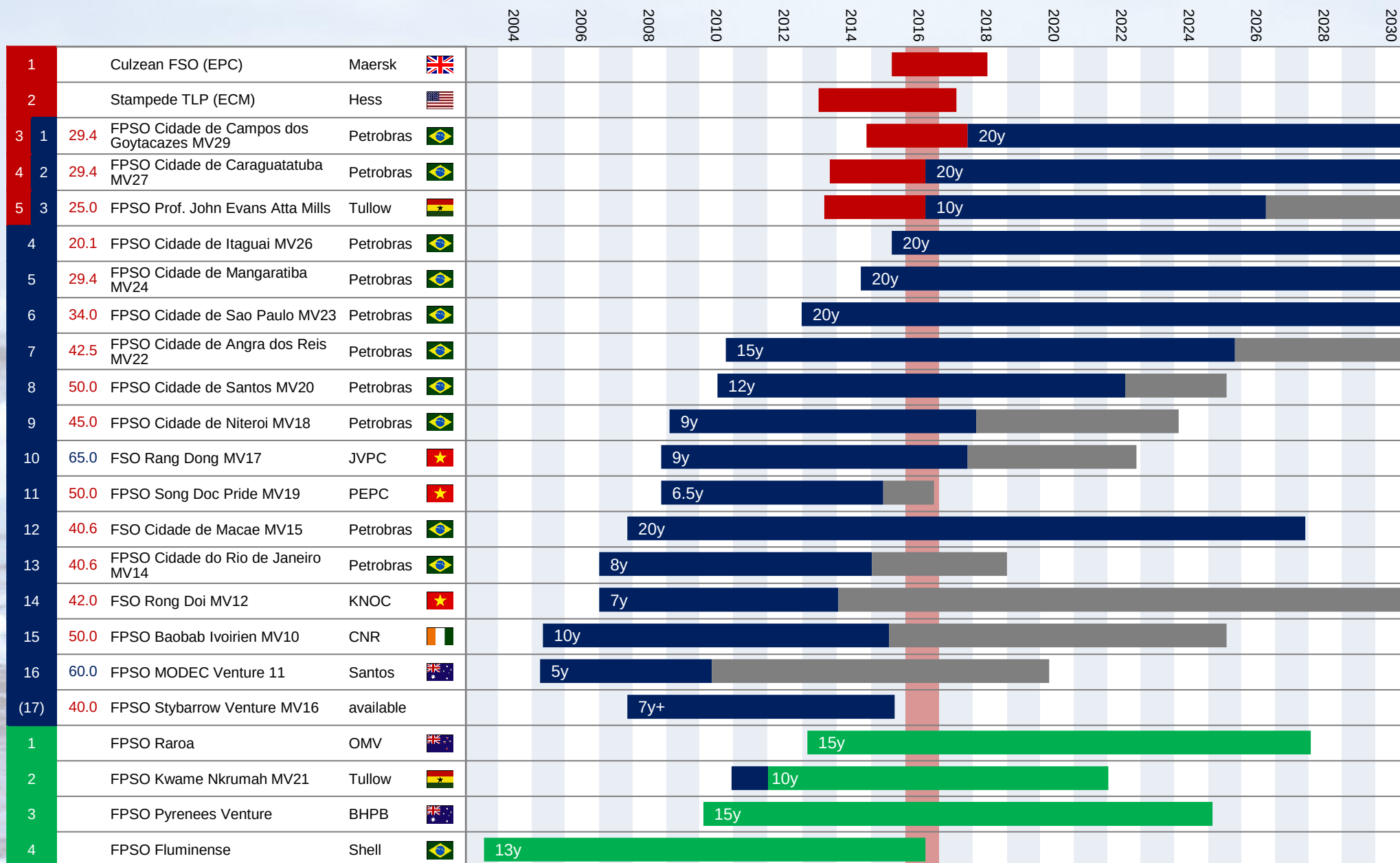
FPSO Stybarrow Venture MV16



EPC(I) / Charter / O&M Period

As of February 2016

- EPC(I) period
- Time Charter fixed period
- Time Charter option period
- O&M period



Owned by MODEC group companies (%)
 Affiliates accounted for by the equity method
 Consolidated subsidiary



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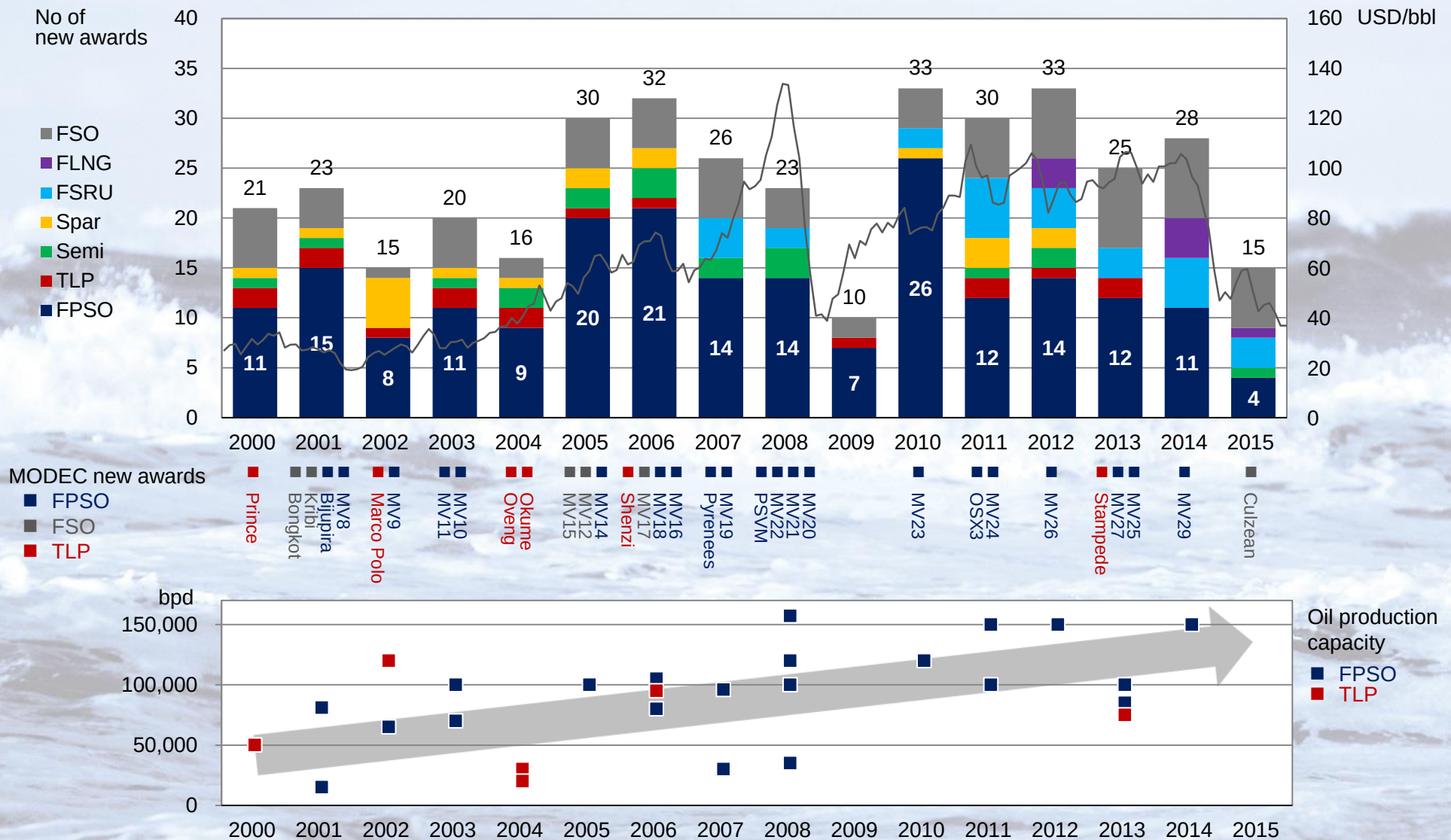
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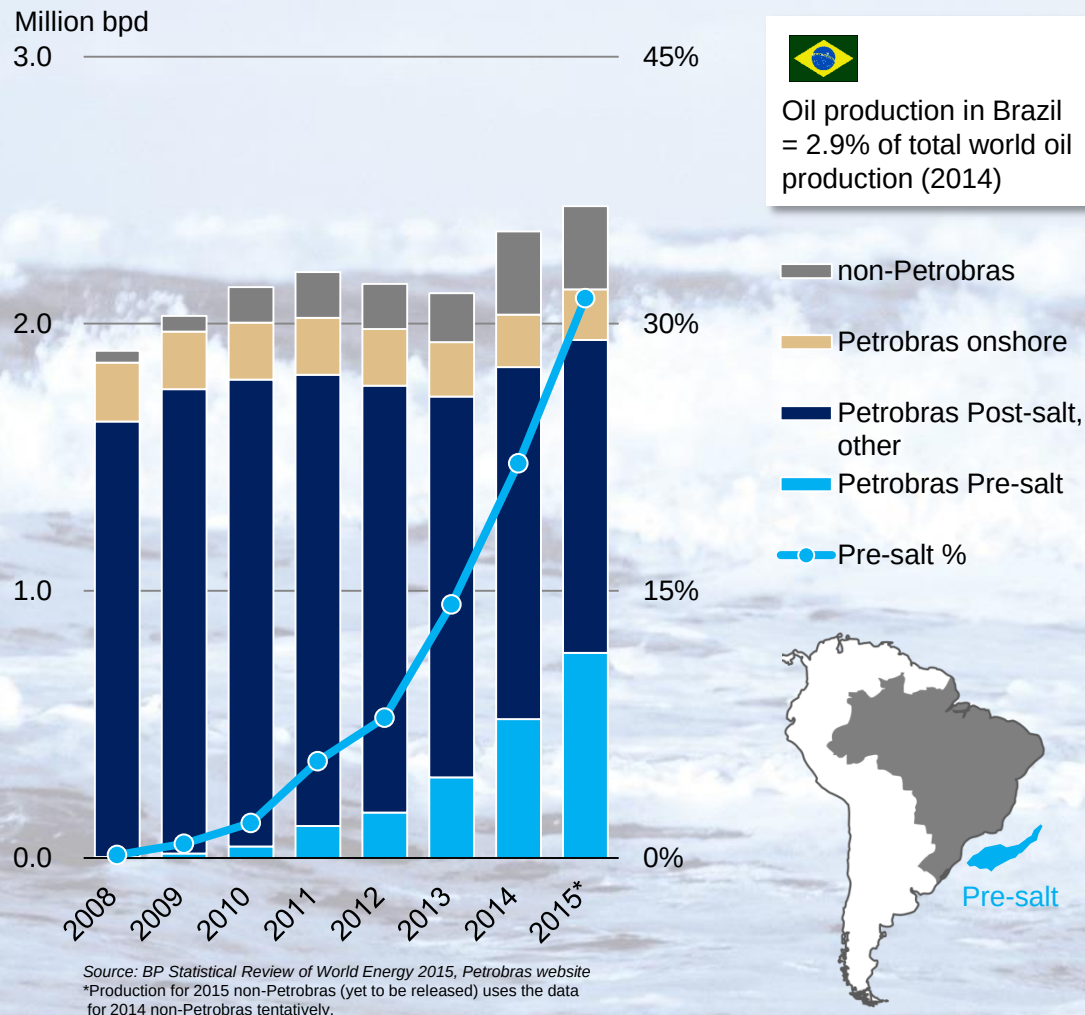
Market Review

Oil Price (WTI) / Number of Floating Production (Storage) Systems Orders

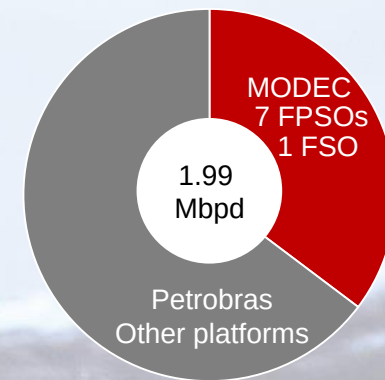


Market Review (Brazil)

Oil Production in Brazil



Petrobras - Brazil Offshore Oil Production (December 2015)



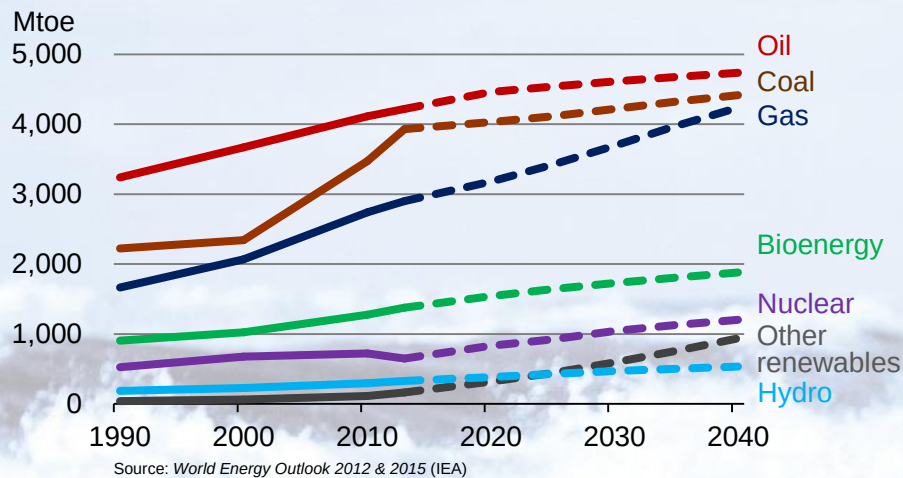
MODEC fleet for Petrobras

1st Oil

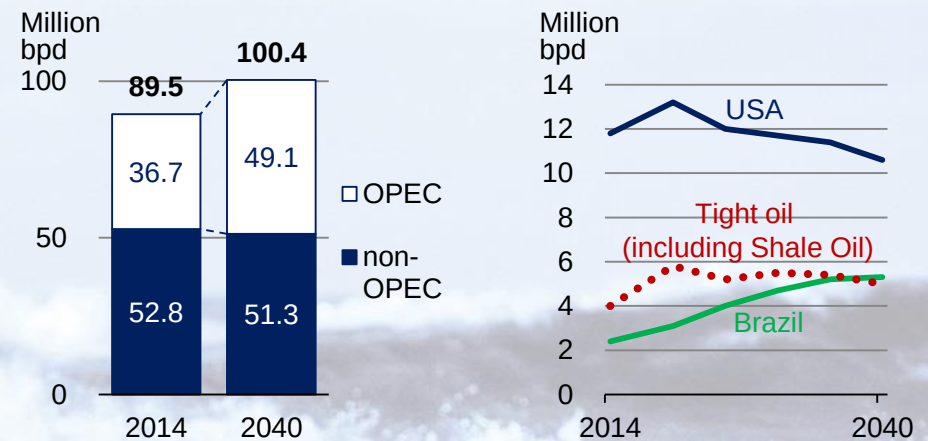
	<i>FPSO Cidade de Itaguaí</i> MV26	Pre-salt	2015
	<i>FPSO Cidade de Mangaratiba</i> MV24	Pre-salt	2014
	<i>FPSO Cidade de São Paulo</i> MV23	Pre-salt	2013
	<i>FPSO Cidade de Angra dos Reis</i> MV22	Pre-salt	2010
	<i>FPSO Cidade de Santos</i> MV20		2010
	<i>FPSO Cidade de Niterói</i> MV18		2009
	<i>FPSO Cidade de Macaé</i> MV15		2007
	<i>FPSO Cidade do Rio de Janeiro</i> MV14		2007

Market Outlook (Mid/Long-Term)

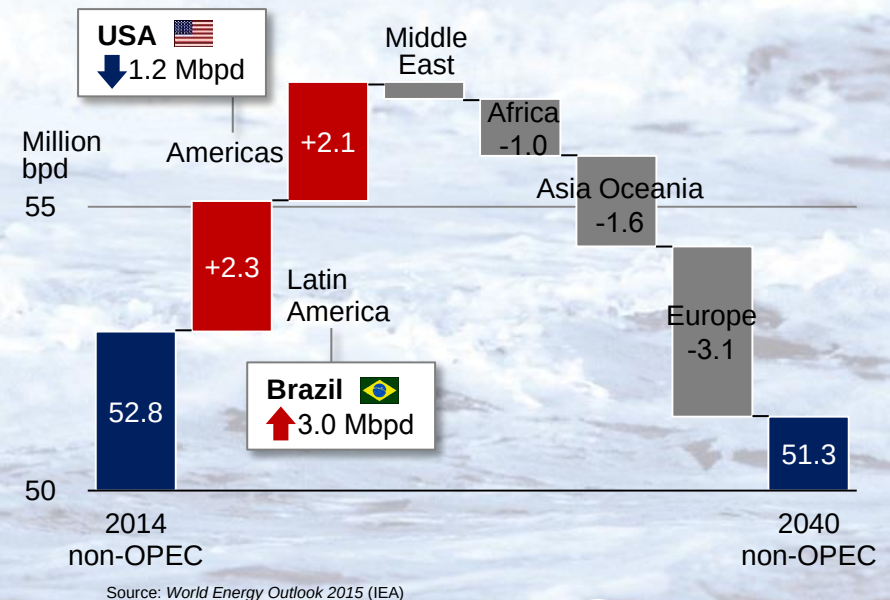
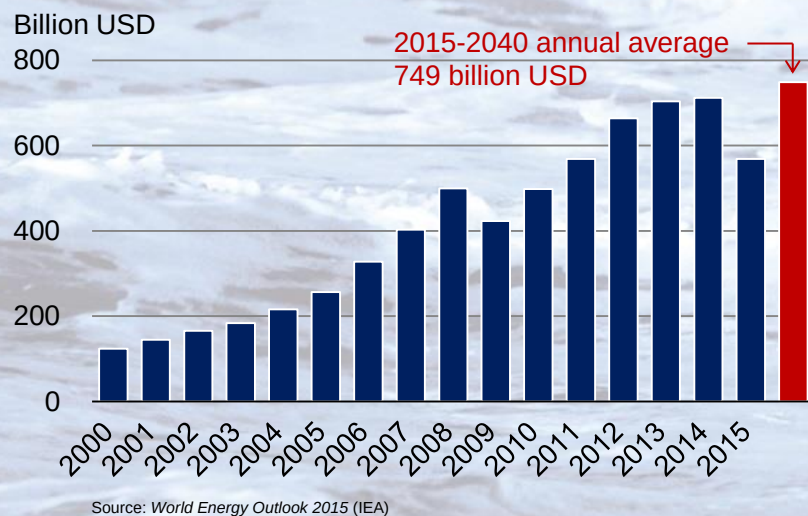
Energy Demand



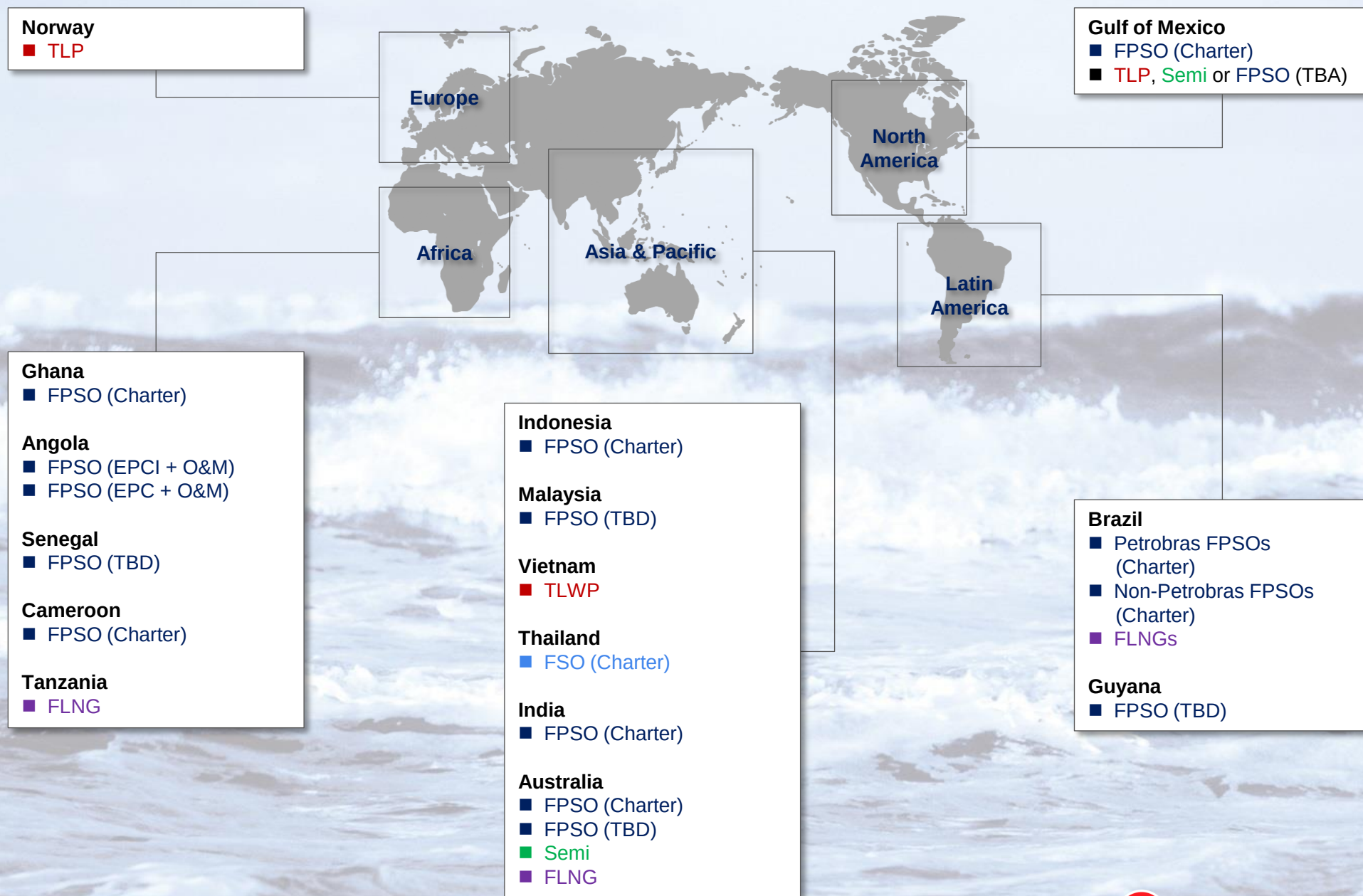
Oil Production



Global Upstream Oil and Gas Investment

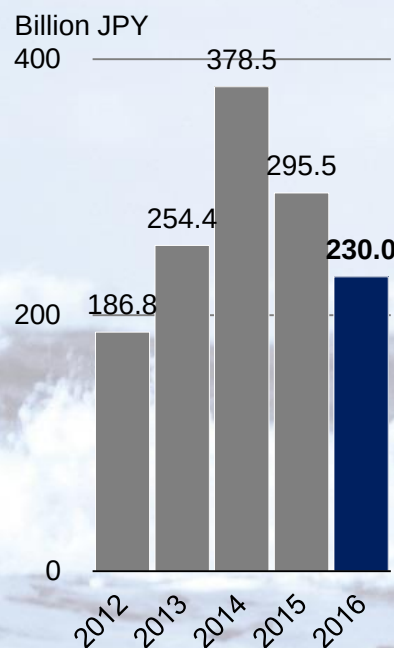


Prospective Projects (as of February 2016)

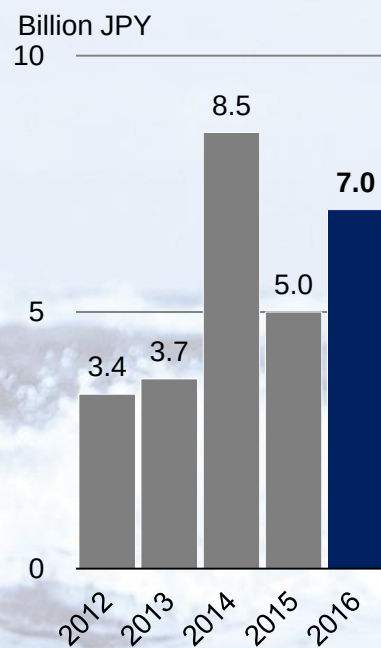


FY2016 : Outlook

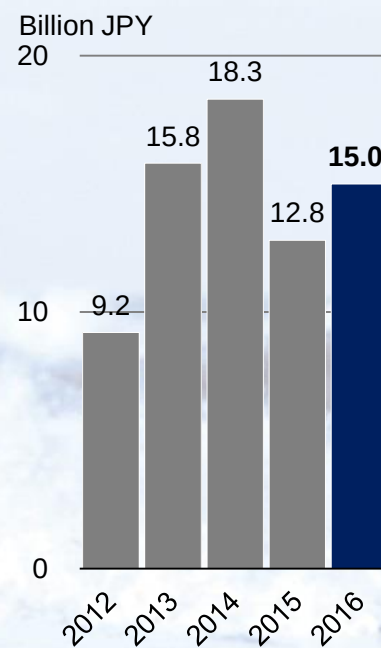
Revenue



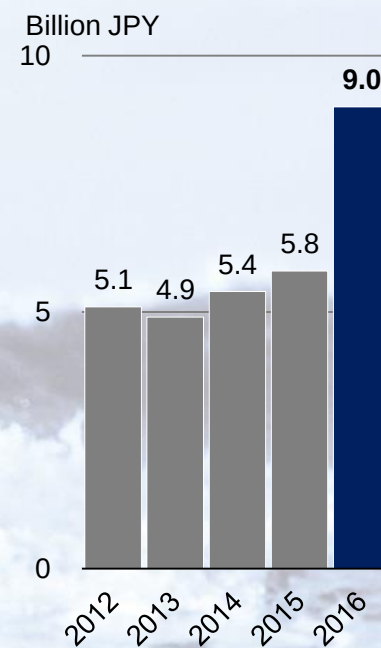
Operating Profit



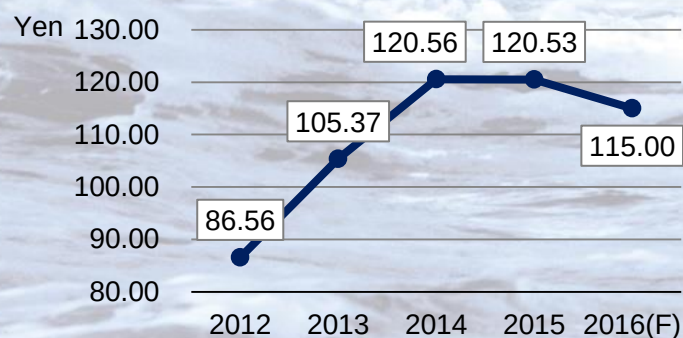
Ordinary Profit



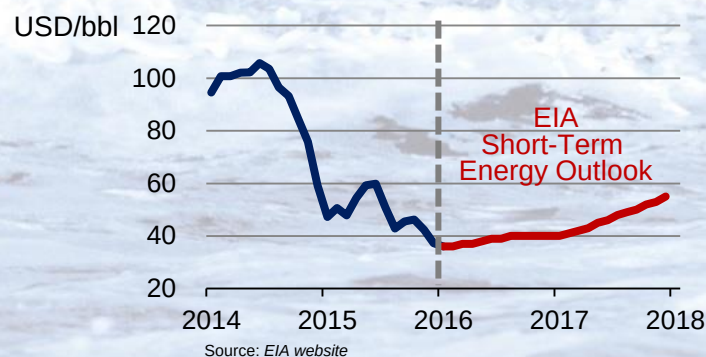
Net Income



Exchange Rate on Closing Dates (\$/¥)



Oil Price (WTI)





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Profit & Loss

	2014	2015	Variance	Million JPY
Revenue	378,523	295,596	(82,927)	
Gross Profit	21,958	20,078	(1,880)	
Selling, General and Administrative Expenses	13,391	15,003	1,612	
Operating Profit	8,566	5,075	(3,491)	
Other Income (A)	10,941	14,717	3,776	
Other Expense (B)	1,170	6,972	5,802	
Total Other Income/Expenses (C=A-B)	9,771	7,745	(2,026)	
(Equity in Earnings of Affiliates and Unconsolidated Subsidiaries included in C)	6,694	8,345	1,651	
(Exchange gain/loss and Gain/loss on revaluation of derivatives included in C)	236	(3,228)	(3,464)	
Ordinary Profit	18,337	12,819	(5,518)	
Extraordinary Profit	-	3,715	3,715	
Extraordinary Loss	2,027	1,705	(322)	
Income before Income Taxes and Minority Interests	16,309	14,829	(1,480)	
Net Income	5,422	5,824	402	
Exchange Rate (USD)	¥120.56	¥120.53	(¥0.03)	

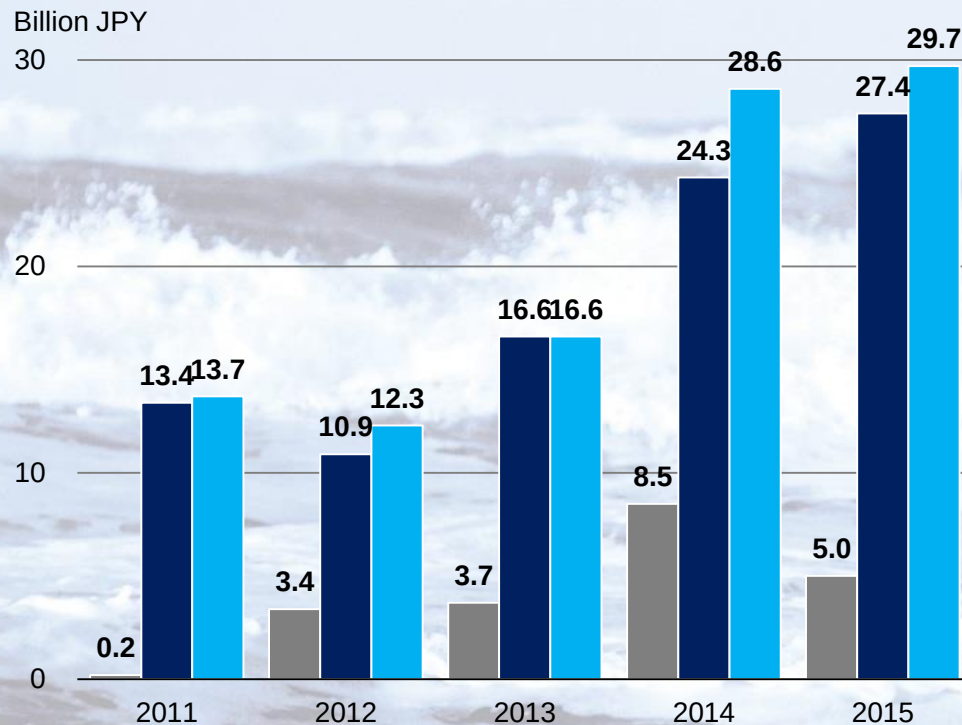
- Achieved 5 billion JPY of operating profit backed up by steady progress in EPC and realization of deferred profit
- Loss on revaluation of USD denominated liability at Brazilian subsidiaries due to depreciation of Brazilian real



Equity in Earnings of Affiliates

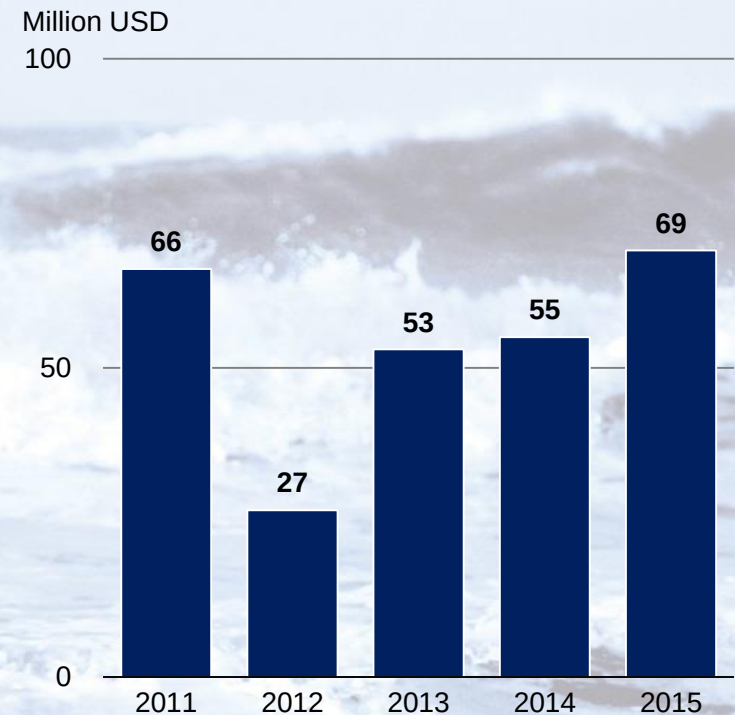
Operating Profit (as if consolidating affiliates basis)

- A A : Consolidated Operating Profit
- A + B B : Operating Profit (equity method portion)
- A + B + C C : Influence of Deferred/Realized Profits



- Operating profit (as if consolidating affiliates basis) increased steadily

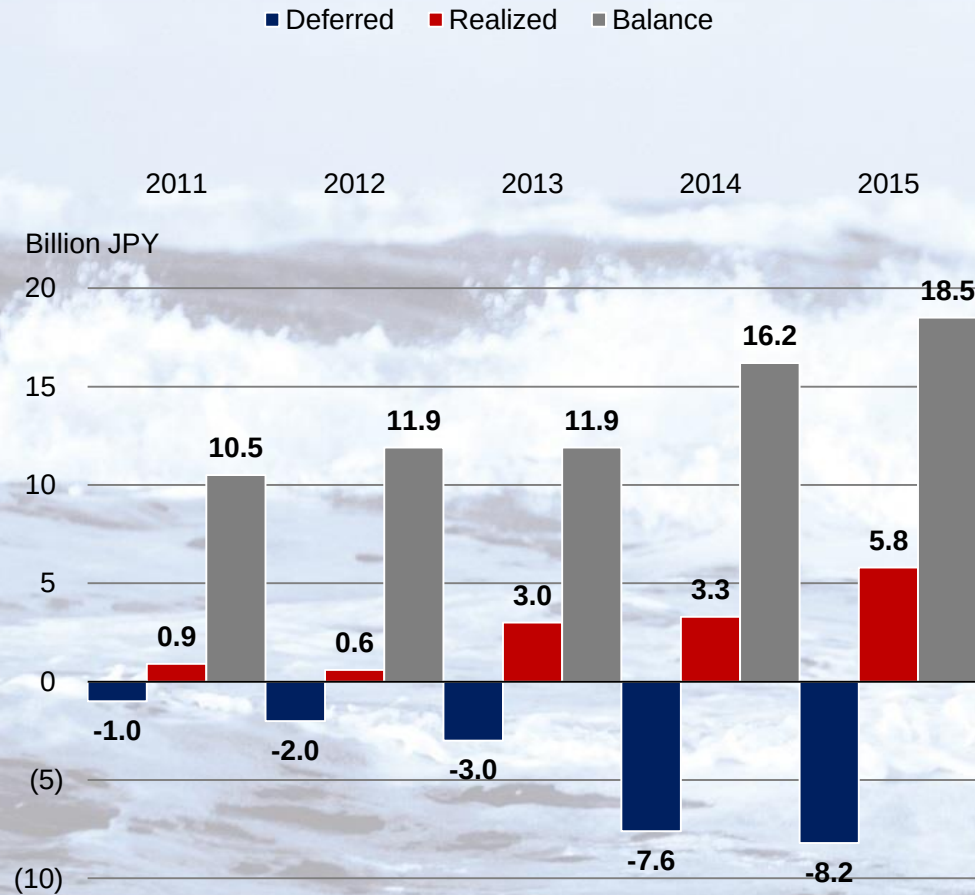
Equity in Earnings of Affiliates



- Equity in earnings of affiliates increased as new fleet commenced charter services

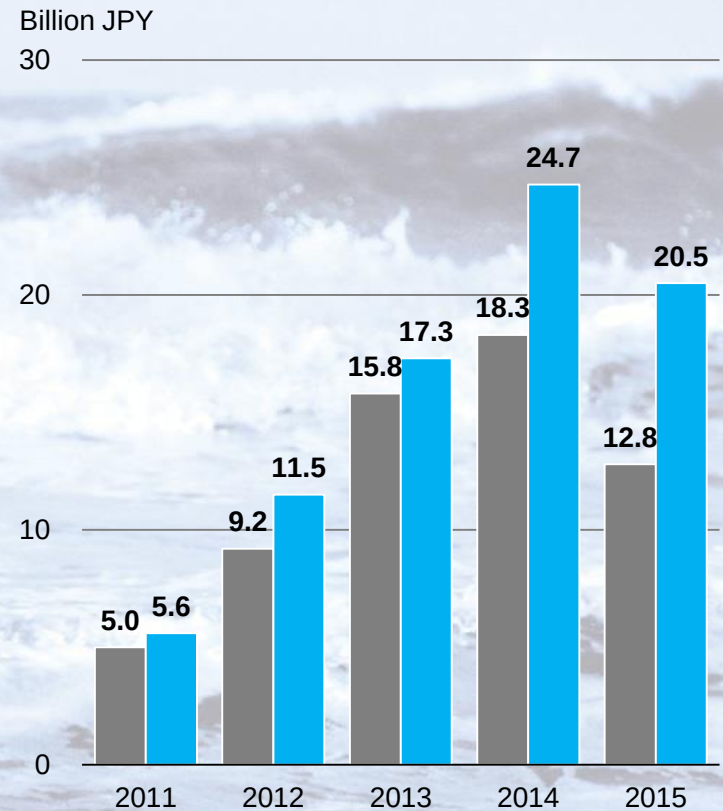
Deferred Profits

Influence of Deferred/Realized Profits



Ordinary Profit (as if consolidating affiliates basis)

- A
■ A + B + C
- A : Consolidated Ordinary Profit
B : Ordinary Profit (equity method portion)
C : Influence of Deferred/Realized Profits

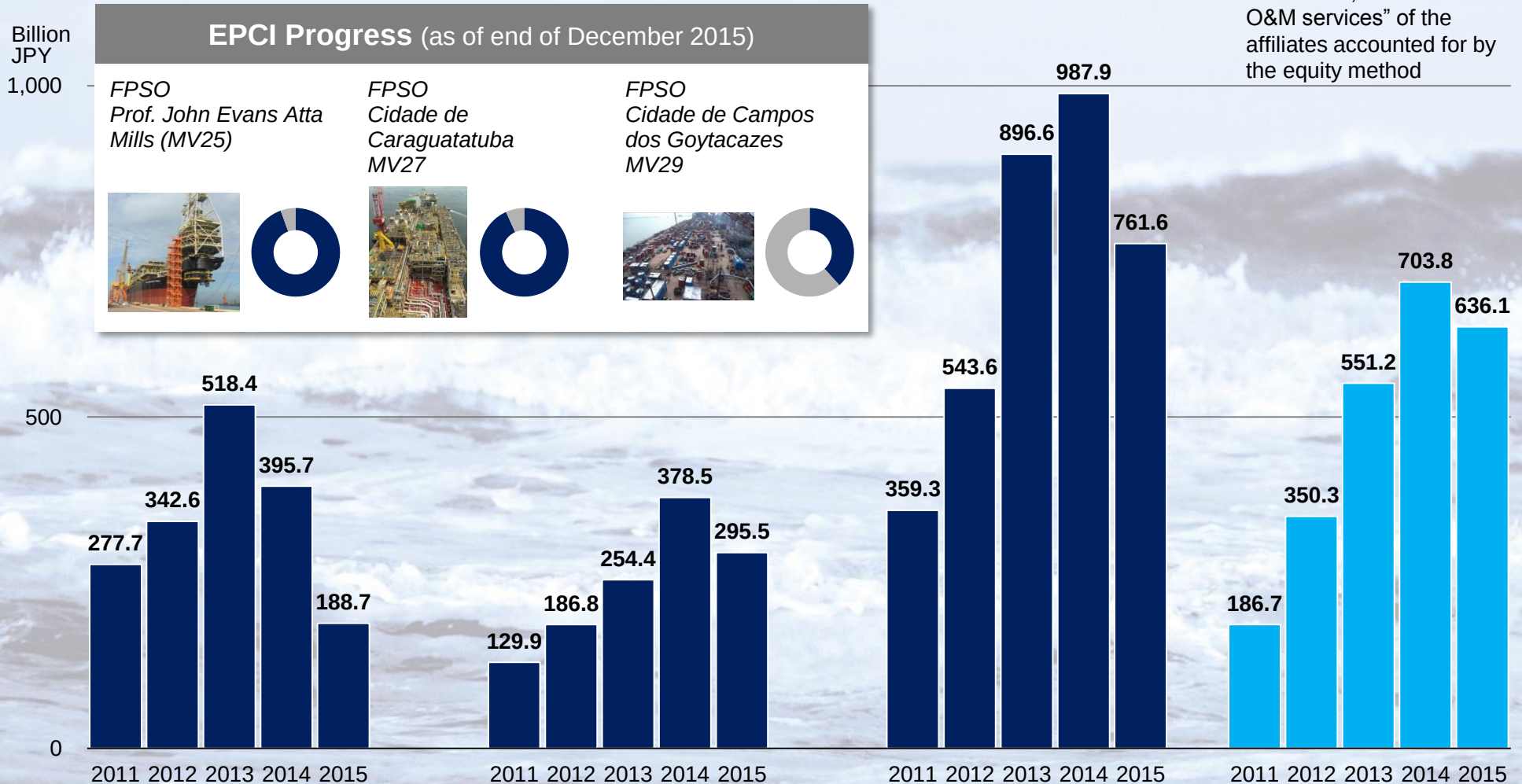


New Orders / Revenue / Order Backlogs

New Orders

Revenue

Order Backlogs

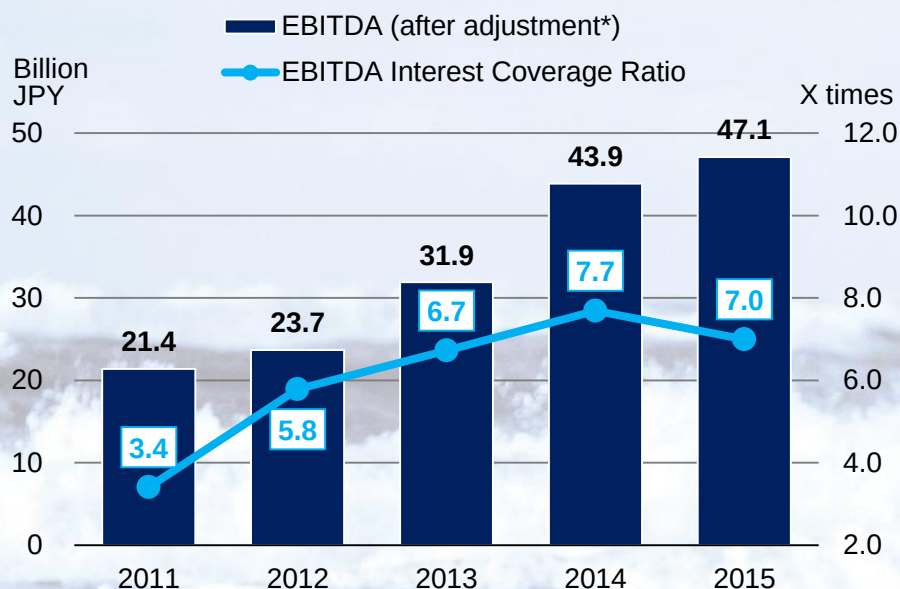


Balance Sheet

	2014	2015	Variance	Million JPY
Cash and Time Deposits	30,632	57,956	27,324	● Cash/deposits for FPSO construction
Short-term Loans Receivable	41,008	20,239	(20,769)	
Total Current Assets	259,992	242,120	(17,872)	
Property and Equipment	16,924	18,485	1,561	
Intangible Assets	7,795	7,476	(319)	
Investments and Other Assets	63,763	86,381	22,618	● Investment increased due to equity injection in MV24BV
Total Fixed Assets	88,484	112,343	23,859	
Total Assets	348,477	354,464	5,987	
	2014	2015	Variance	
Accounts Payable - trade	160,077	145,230	(14,847)	● Accounts payable decreased in accordance with EPC progress
Short-term Loans Payable	8,165	6,044	(2,121)	
Total Current Liabilities	203,152	177,251	(25,901)	
Long-term Loans Payable	15,205	50,219	35,014	● Secured funds in advance of anticipated interest rate increase in US
Total Long-term Liabilities	35,693	62,229	26,536	
Total Liabilities	238,845	239,481	636	
Total Shareholders Equity	95,311	99,232	3,921	
Total Accumulated Losses from Valuation and Translation	1,464	2,322	858	
Minority Interests in Consolidated Subsidiaries	12,855	13,428	573	
Total Net Assets	109,631	114,983	5,352	
Total Liabilities, Net Assets	348,477	354,464	5,987	

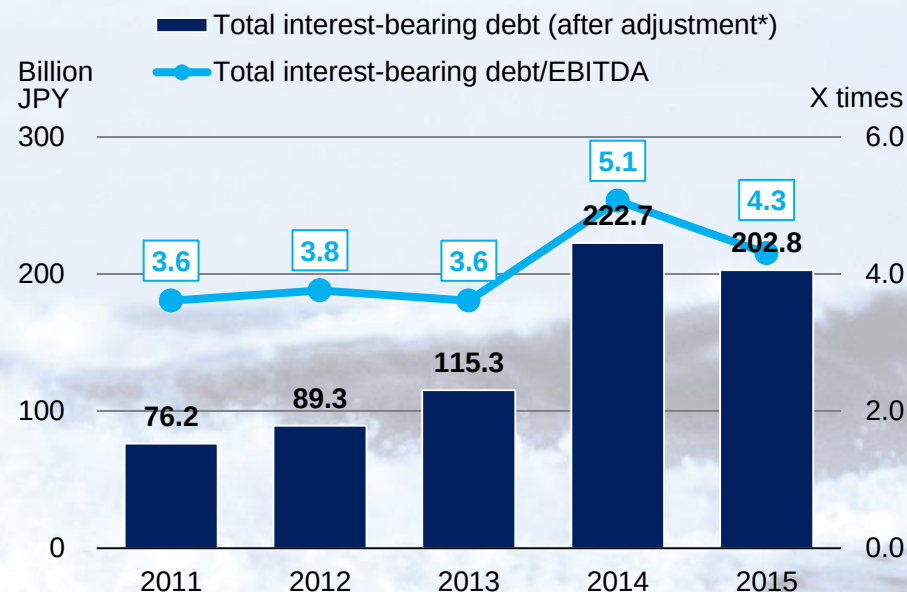
Key Financial Indicators

EBITDA

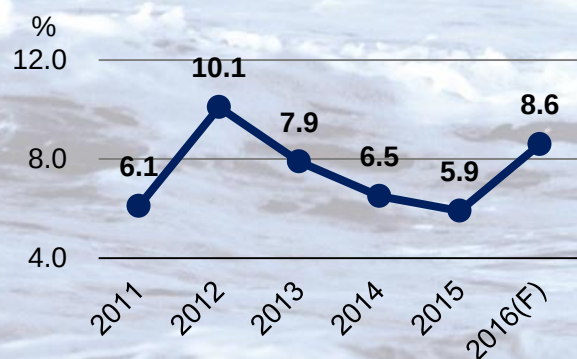


*Adjustment: Adding MODEC group's share in affiliates accounted for by the equity method

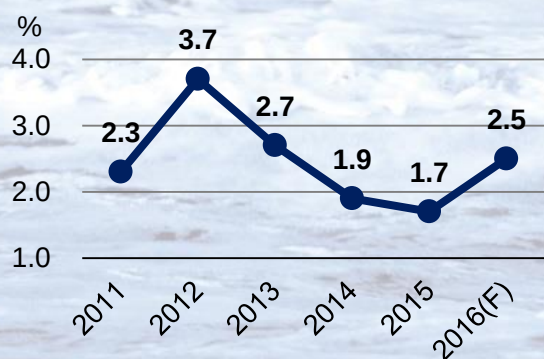
Interest-Bearing Debt



ROE



ROA



Equity Ratio

