

MODEC, Inc. 2015 Half-Year Financial Results Analysts Presentation

August 6, 2015





2015 Half-Year

Highlight

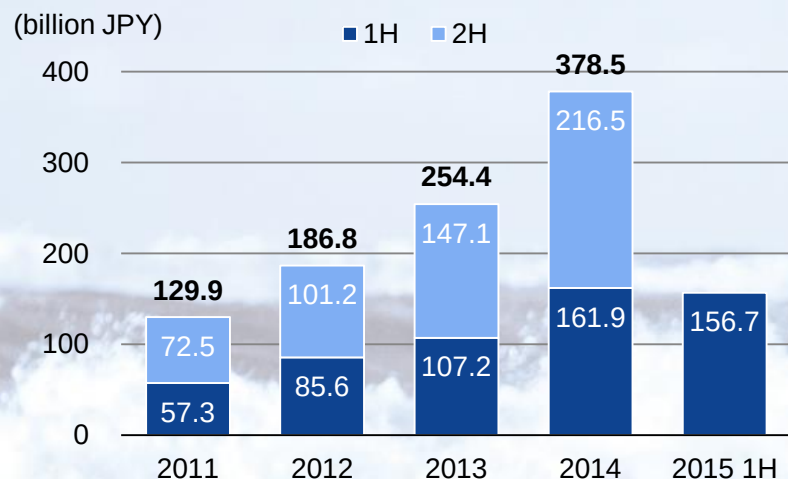
Market Review & Outlook

Financial Results

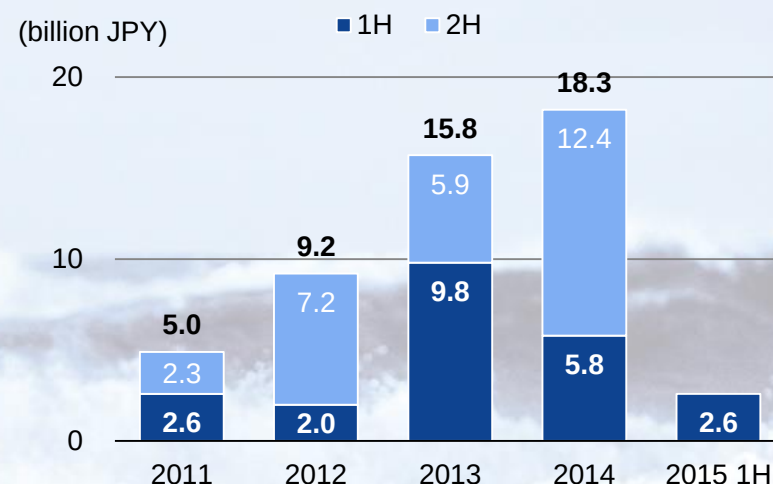
Mid-term Business Plan 2017

2015 Half-Year : Highlight

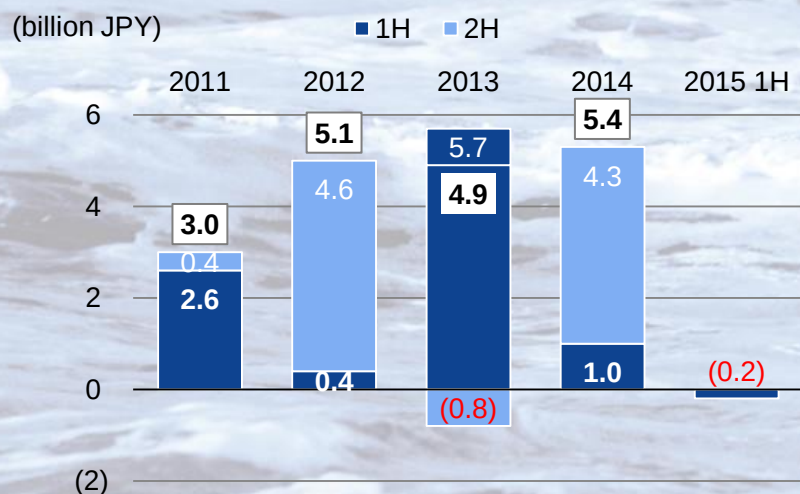
Revenue



Ordinary Profit



Net Income



- Construction of 4 FPSOs on track
- Ordinary profit temporarily shrank due to recording of repair cost at MV11BV and additional deferred profit following increase in shares in MV26BV and MV27BV
- Net loss of 0.2 billion yen; allowance for fixed asset disposal was recorded as extraordinary loss in 1H

2015 Half-Year : Highlight

Recording of Expenses at MV11BV

- Production temporarily suspended due to failure; approx. 2 billion yen of impact at MV11BV for repair cost and other related expenses
- *FPSO MODEC Venture 11* provides charter service at Mutineer-Exeter field, offshore Australia since 2005

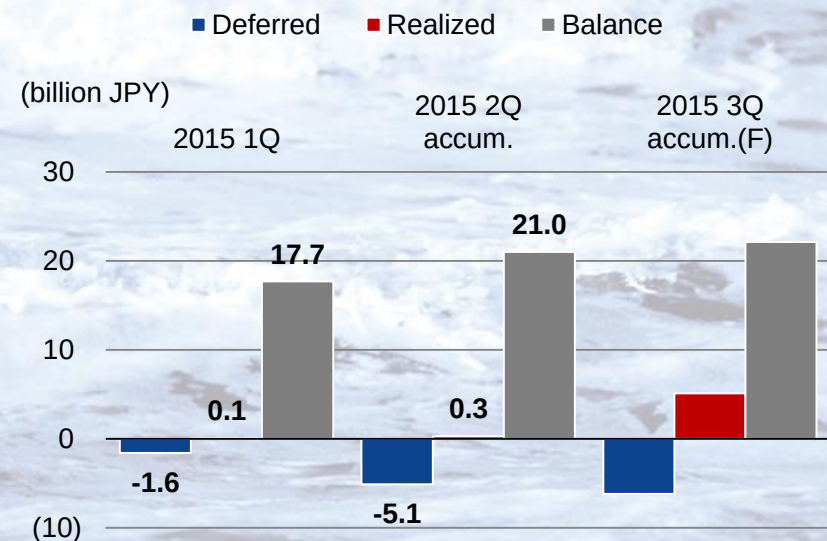


FPSO MODEC Venture 11

Increase in Equity Participation

- Equity participation in MV26BV and MV27BV increased; approx. 1 billion yen of profit attributable to the construction work was additionally deferred
- Deferred profit to be realized in 3Q 2015 upon MV26 charter commencement

Influence of Deferred Profit

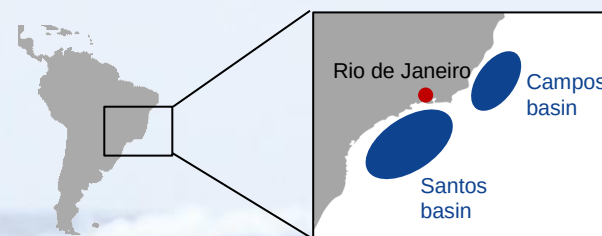


2015 Half-Year : *FPSO Cidade de Itaguai MV26*



FPSO Cidade de Itaguai MV26

- Charter service to start in 3Q 2015



Charter / O&M fleet in Brazil

Santos Basin		Campos Basin	
2016~	MV27 ★	2017~	MV29
	MV26 ★		MV18
	MV24 ★		MV15
	MV23 ★		MV14
	MV22 ★		Fluminense (O&M)
	MV20		

★ Pre-salt

Units on Order

	FPSO Cidade de Itaguaí MV26	FPSO Prof. John Evans Atta Mills (MV25)	FPSO Cidade de Caraguatatuba MV27	FPSO Cidade de Campos dos Goytacazes MV29	Hess Stampede TLP
Client	Petrobras 	Tullow 	Petrobras 	Petrobras 	Hess 
Contract	EPCI + Time Charter (20 yrs)	EPCI + Time Charter (10 yrs + ten 1-year options)	EPCI + Time Charter (20 yrs)	EPCI + Time Charter (20 yrs)	ECM
Delivery	Planned 2015 3Q	Planned 2016 2Q	Planned 2016 3Q	Planned 2017 4Q	Planned 2018
Field	Iracema Norte	T.E.N. (Tweneboa/ Enyenra/Ntomme)	Carioca	Tartaruga Verde & Tartaruga Mestiça	Stampede
Location	Brazil 	Ghana 	Brazil 	Brazil 	GOM 
Storage/ Production	1,600,000 bbls 150,000 bopd	1,700,000 bbls 80,000 bopd	1,600,000 bbls 100,000 bopd	1,600,000 bbls 150,000 bopd	80,000 bopd 80 mmscf
Percentage of Completion					n/a
					

Time Charter / O&M Period

As of August 2015

Time Charter (Own & Operate)

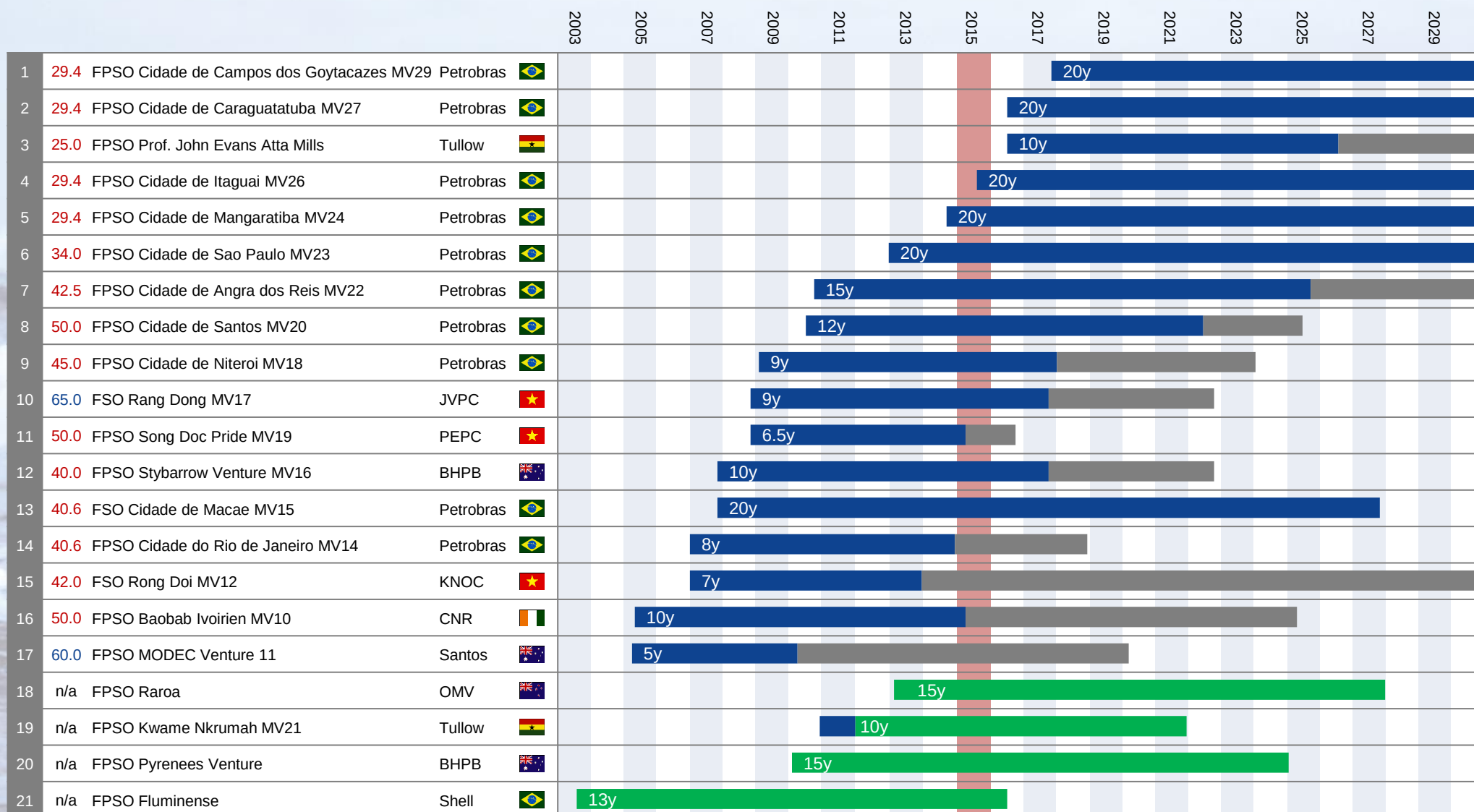
in operation 13 units { 10 FPSOs
3 FSOs

under construction 4 FPSOs

O&M (Operate)

in operation 4 FPSOs

■ Time Charter fixed period
■ Time Charter option period
■ O&M period



owned by (%)

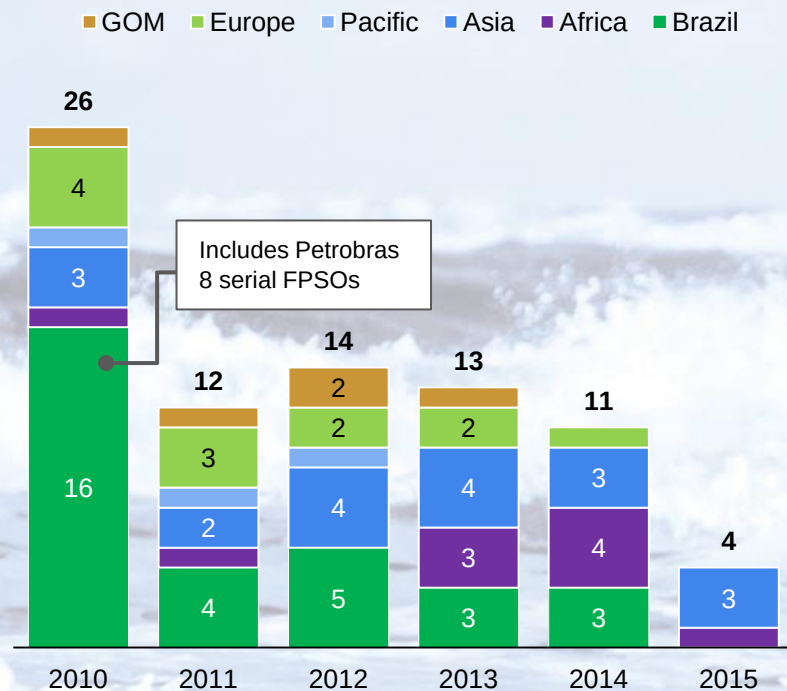
Affiliates accounted for by the equity method

Consolidated subsidiary

2015 Half-Year
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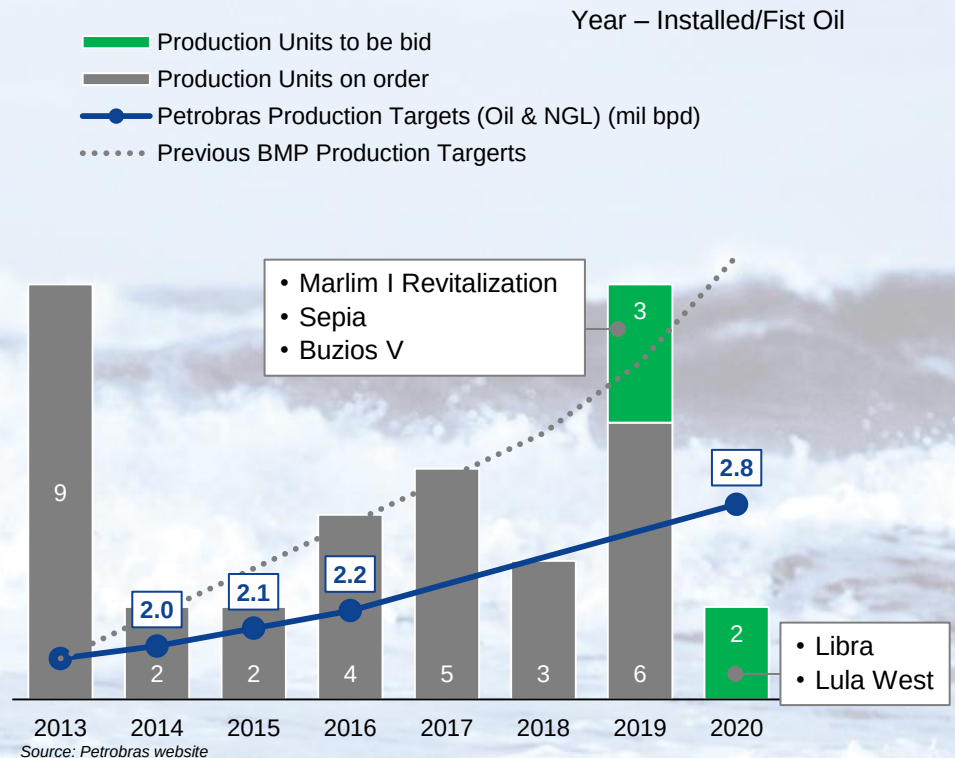
2015 Half-Year : Market Review

FPSO Awards

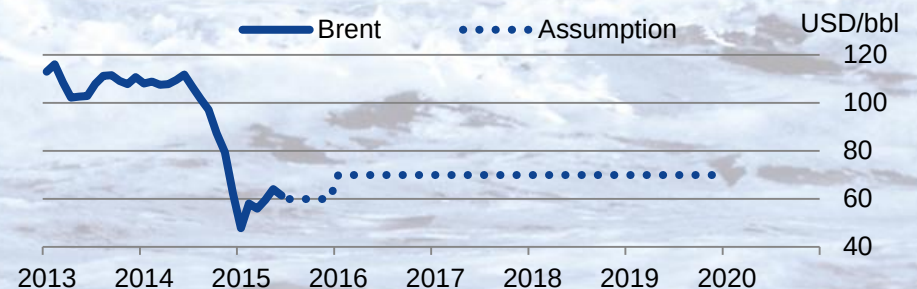
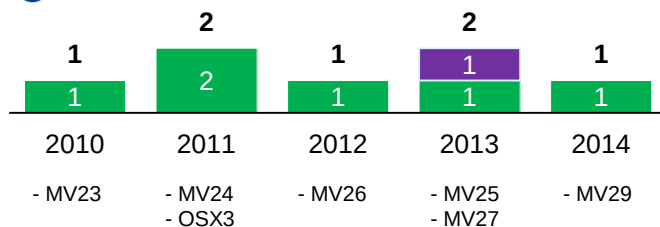


Source: Floating Production Systems Outlook Report (EMA)

Petrobras BMP 2015-2019



Source: Petrobras website



Source: Petrobras website, IEA website

Prospective Projects

UK

- FPSO (EPCI)

Norway

- TLP

GOM

- FPSO (EPCI + Charter)
- TLP, Semi or FPSO (TBA)

Europe

North
America

Africa

Asia
&
Pacific

South
America

Ghana

- FPSO (TBD)
- TLP

Angola

- FPSO (EPCI + O&M)
- FPSO (EPC + O&M)

Senegal

- FPSO (TBD)

Cameroon

- FPSO (EPCI + Charter)

Indonesia

- FPSO (EPCI + Charter)
- FPU (EPCI + Charter)

Vietnam

- TLWP

Thailand

- FPSO (EPCI + Charter)

India

- FPSO (EPCI + Charter)

Australia

- FPSO (EPCI + Charter)
- Semi
- FLNG

Brazil

- Petrobras FPSOs (EPCI + Charter)
- Non-Petrobras FPSOs (EPCI + Charter)
- FLNGs

Guyana

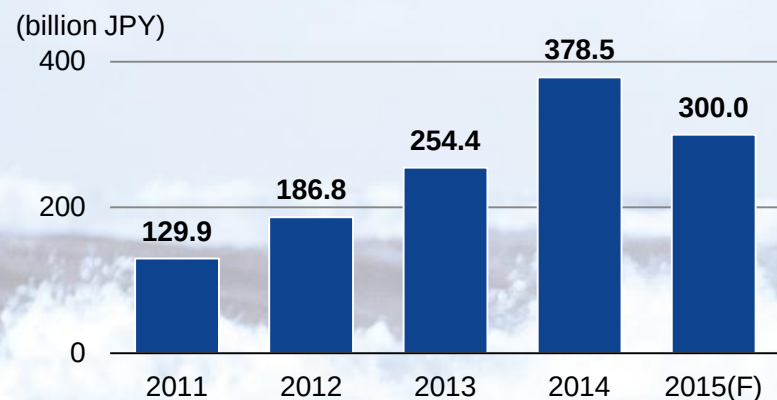
- FPSO (TBD)

FY2015 : Outlook

Exchange Rate on Closing Dates (\$/¥)

2011	2012	2013	2014	2015(F)
77.74	86.56	105.37	120.56	110.00

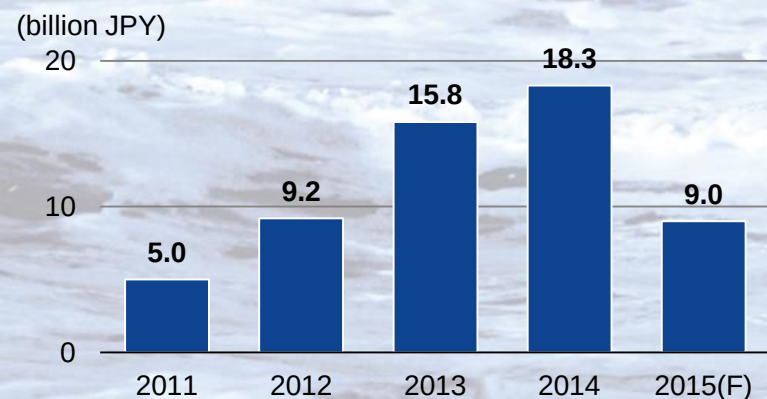
Revenue



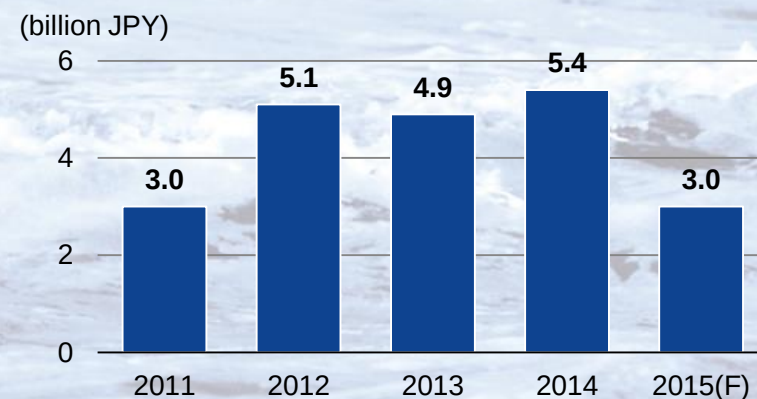
Operating Profit



Ordinary Profit



Net Income



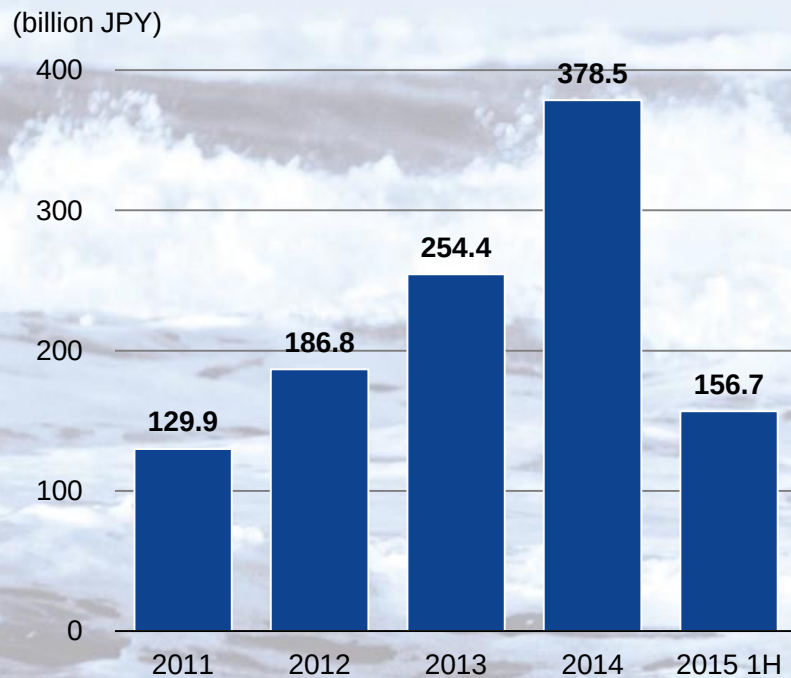
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Profit & Loss

	2014 1H	2015 1H	Variance 2014 1H 2015 1H	2014	(million JPY)
Revenue	161,977	156,773	(5,204)	378,523	- FPSO construction on track
Gross Profit	9,112	5,136	(3,976)	21,958	- Recorded FPSO repair cost at a consolidated subsidiary - Equity participation in affiliates accounted for by the equity method increased; profit attributable to the construction work was additionally deferred
Selling, General and Administrative Expenses	5,944	7,296	1,352	13,391	
Operating Profit	3,168	(2,159)	(5,327)	8,566	
Other Income (A)	3,687	7,031	3,344	10,941	
Other Expense (B)	993	2,182	1,189	1,170	
Total Other Income/Expenses (C=A-B)	2,694	4,849	2,155	9,771	
(Equity in Earnings of Affiliates and Unconsolidated Subsidiaries included in C)	2,178	3,106	928	6,694	- Increase due to MV24 charter start
(Exchange gain/loss and Gain/loss on revaluation of derivatives included in C)	(450)	(1,413)	(963)	236	- Foreign exchange loss on USD denominated liability due to depreciation of Brazilian real
Ordinary Profit	5,861	2,688	(3,173)	18,337	
Extraordinary Loss	542	874	332	2,027	- Allowance for <i>skwid</i> salvage cost
Income before Income Taxes and Minority Interests	5,319	1,814	(3,505)	16,309	
Net Income	1,079	(223)	(1,302)	5,422	
Exchange Rate (USD)	¥101.35	¥122.44	¥21.09	¥120.56	

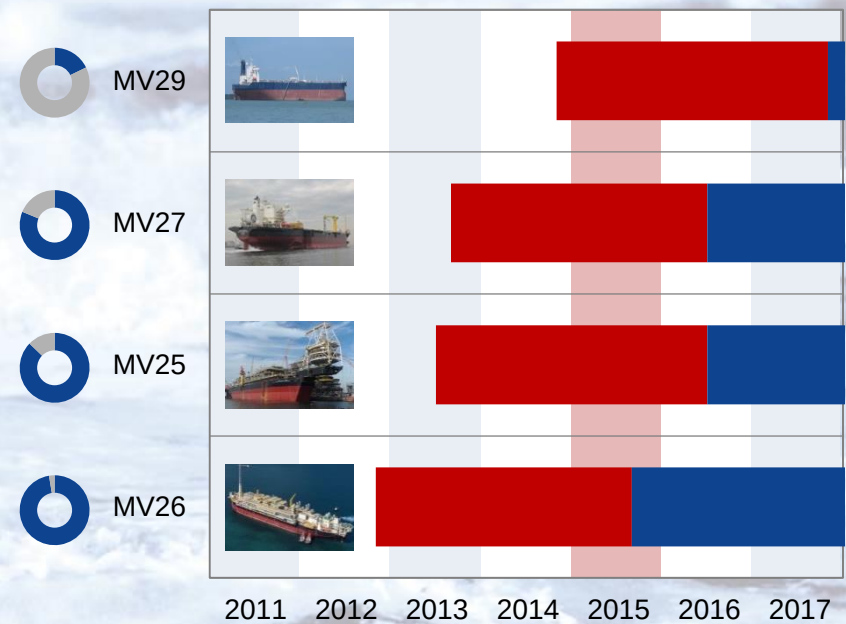
Revenue

Revenue



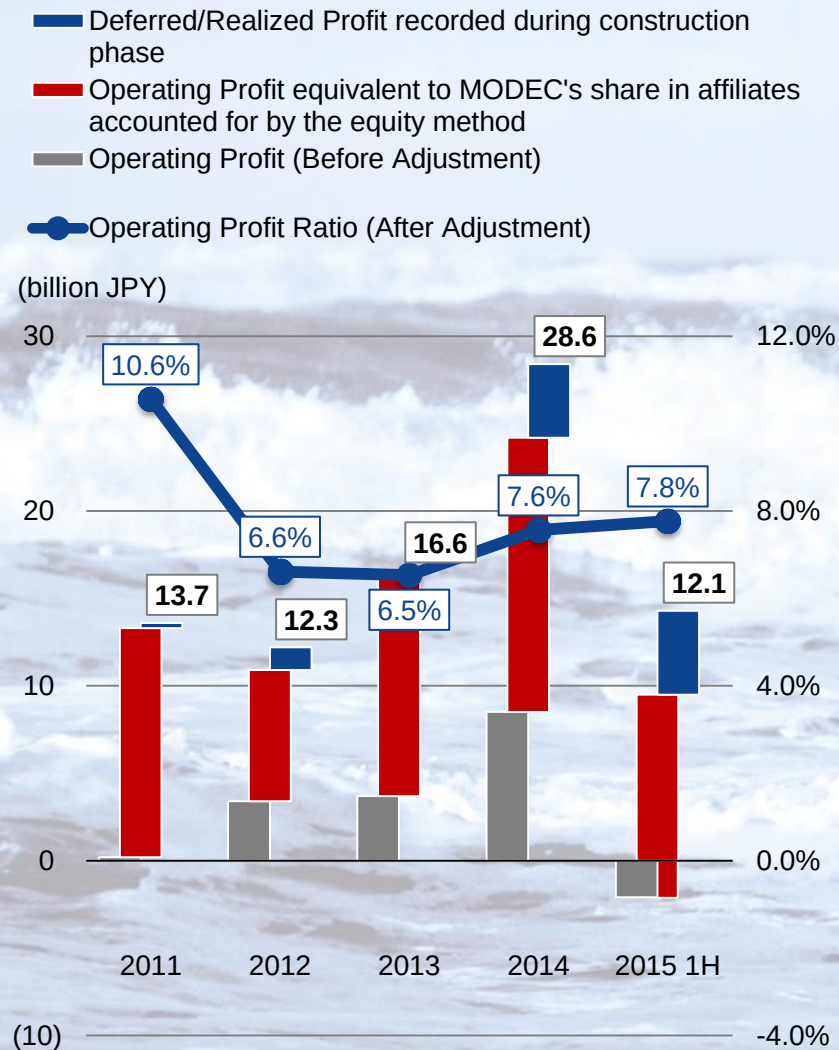
Project Timeline

■ EPC(I) Period ■ Time Charter Period

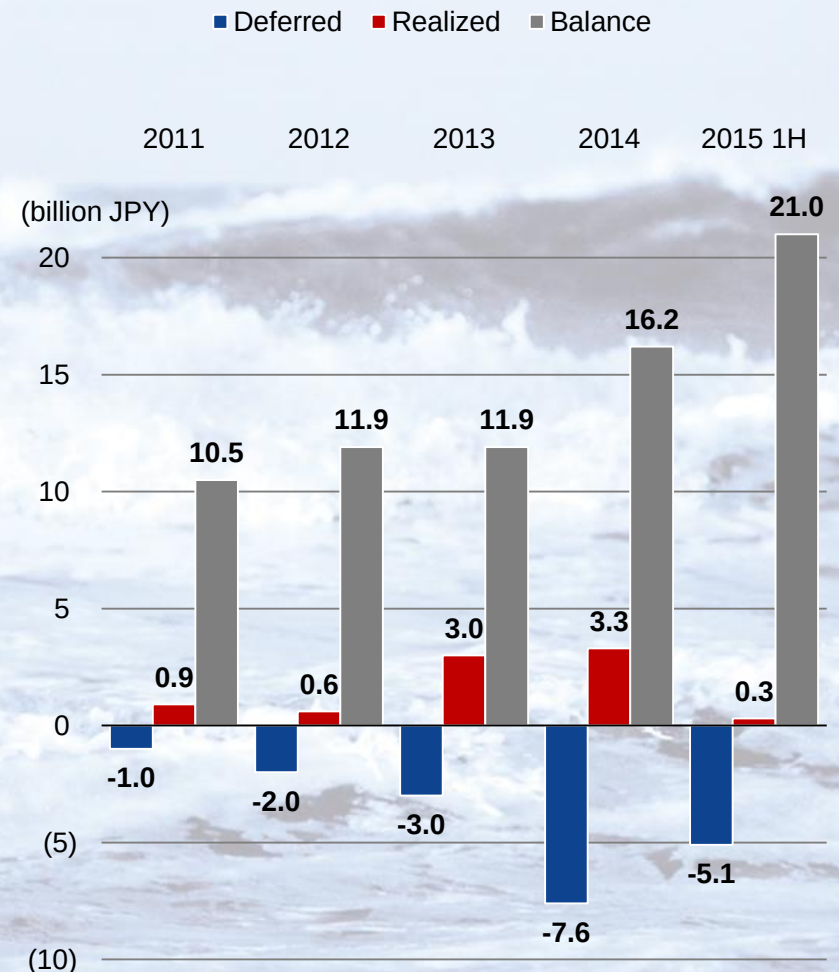


Operating Profit

Equity Method Affiliates & Deferred Profit

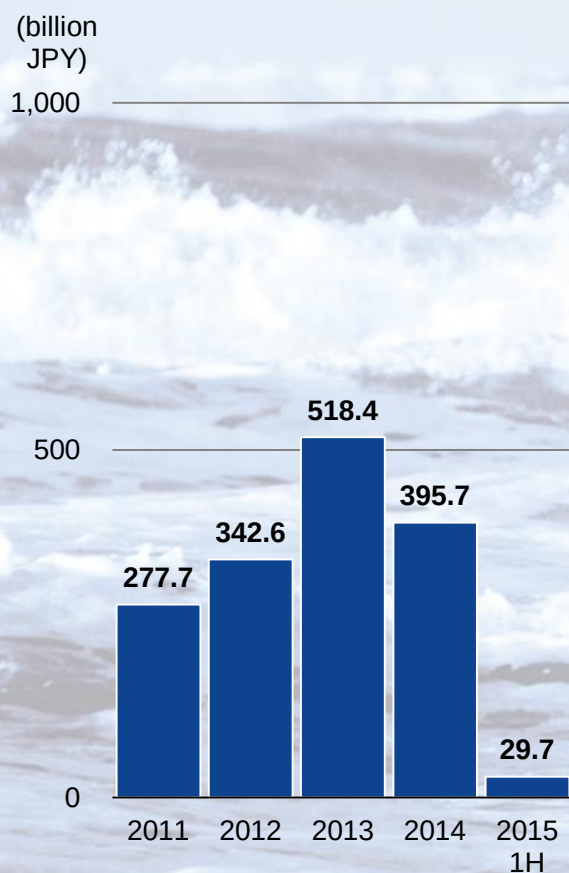


Influence of Deferred Profit

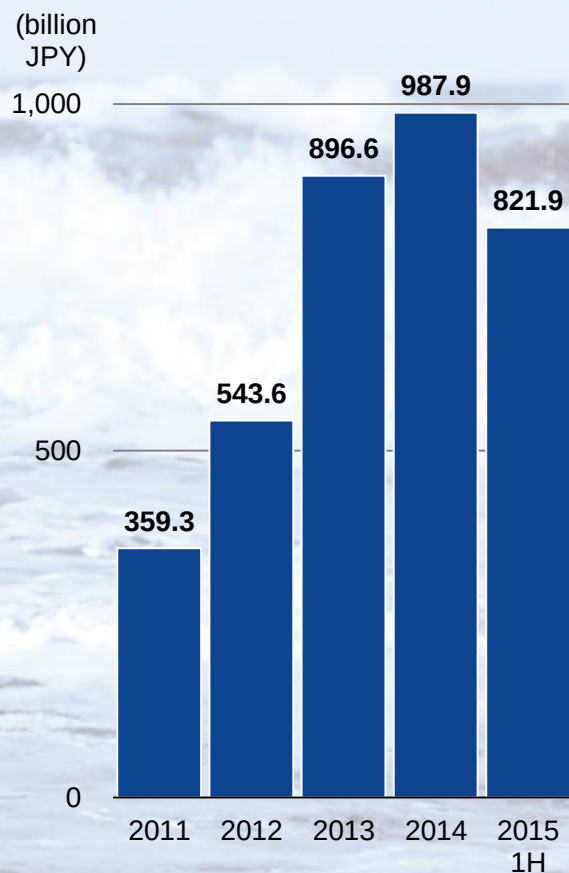


New Orders & Order Backlogs

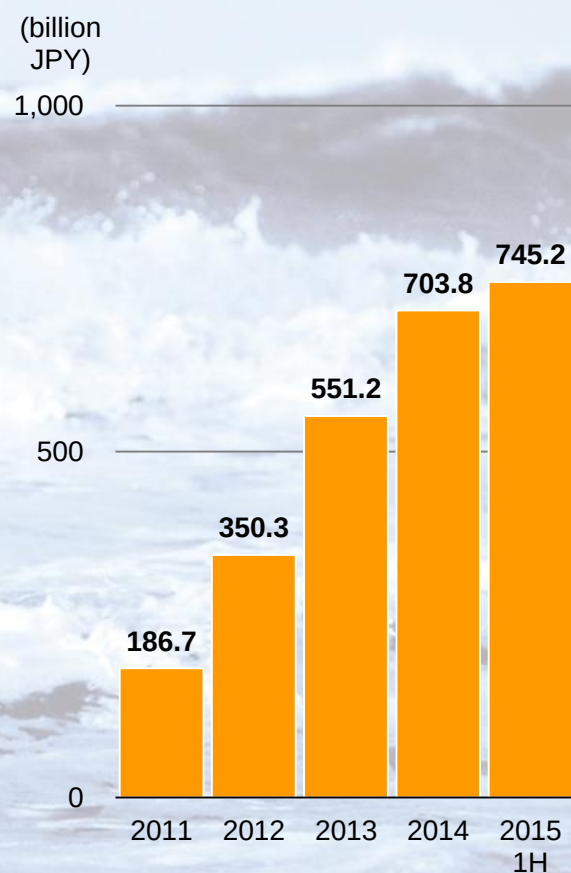
New Orders



Order Backlogs



■ MODEC Group's share in the "Lease, Charter and O&M services" of the affiliates accounted for by the equity method

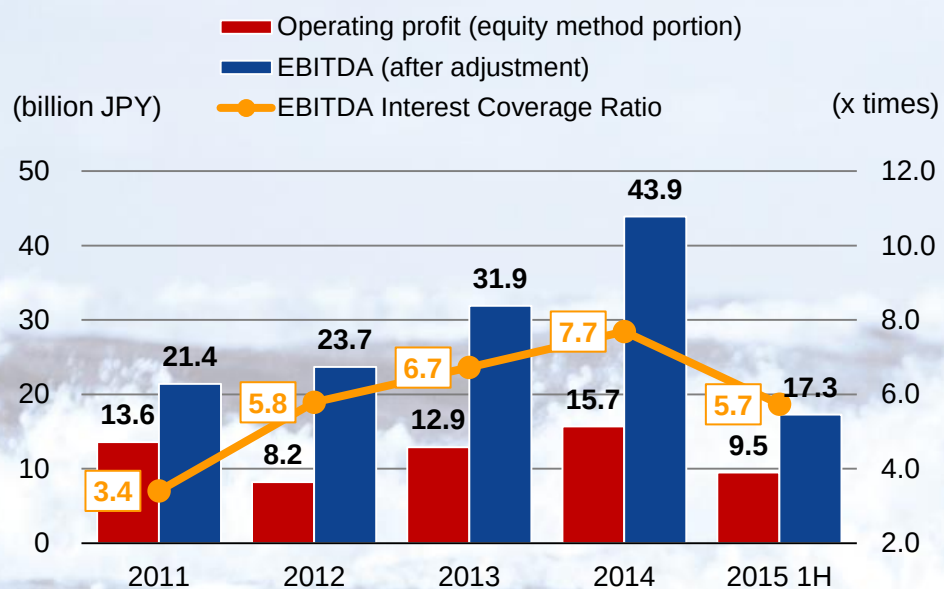


Balance Sheet

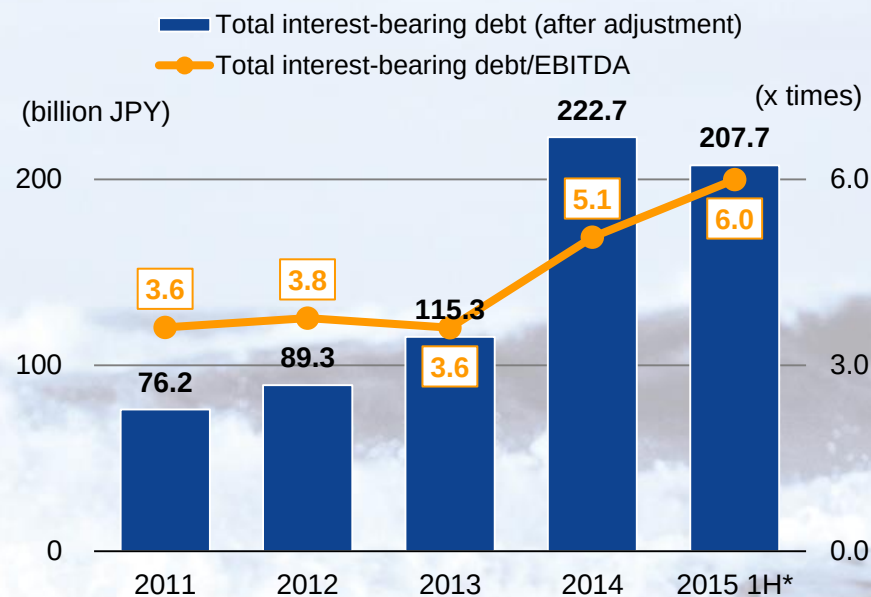
	2014	2015 1H	Variance	(million JPY)
Short-term Loans Receivable	41,008	36,131	(4,877)	- Decrease due to collection of loans receivable from SPCs
Total Current Assets	259,992	252,446	(7,546)	
Property and Equipment	16,924	21,555	4,631	
Intangible Assets	7,795	7,484	(311)	- Increase due to investment in SPCs
Investments and Other Assets	63,763	85,807	22,044	
Total Fixed Assets	88,484	114,846	26,362	
Total Assets	348,477	367,292	18,815	
	2014	2015 1H	Variance	
Short-term Loans Payable	8,165	5,574	(2,591)	
Total Current Liabilities	203,152	194,582	(8,570)	
Long-term Loans Payable	15,205	53,702	38,497	
Total Long-term Liabilities	35,693	61,000	25,307	
Total Liabilities	238,845	255,583	16,738	
Total Shareholders Equity	95,311	94,171	(1,140)	
Total Accumulated Losses from Valuation and Translation Adjustments	1,464	4,279	2,815	
Minority Interests in Consolidated Subsidiaries	12,855	13,258	403	
Total Net Assets	109,631	111,709	2,078	
Total Liabilities, Net Assets	348,477	367,292	18,815	

Key Financial Indicators

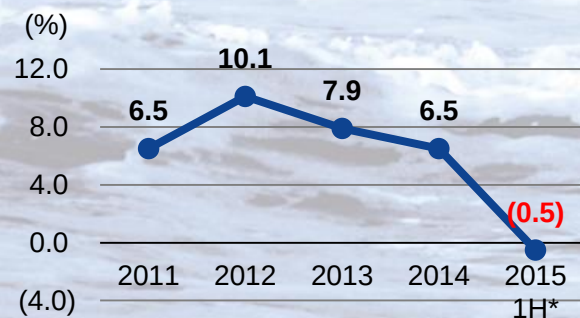
Operating Profit & EBITDA



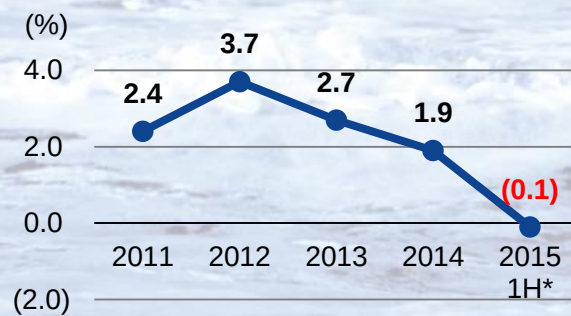
Interest-Bearing Debt



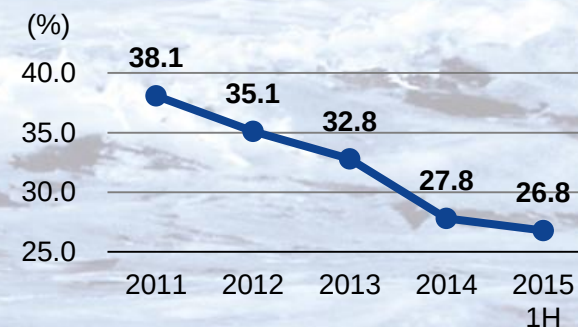
ROE



ROA



Equity Ratio



* After annualized rate